

PSH & ViMUT Well-being : 25 sep 2024



นายแพทย์ สุวาณิช เตรียมชาญชูชัย

รองประธานเจ้าหน้าที่บริหาร รพ วิมุต อายุรแพทย์โรคหัวใจ ประธานฝ่ายแพทย์ รพ วิมุต

Dr. Suvanich Triamchanchoochai
Deputy CEO VIMUT hospital Holding
Company
CMO Vimut Hospital
Cardilogist

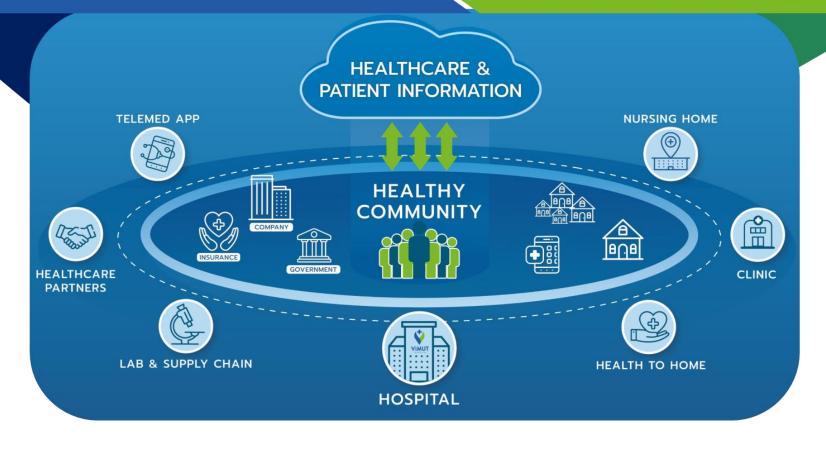


Enriching people's lives. Live well Stay well.

Vision: Mission:

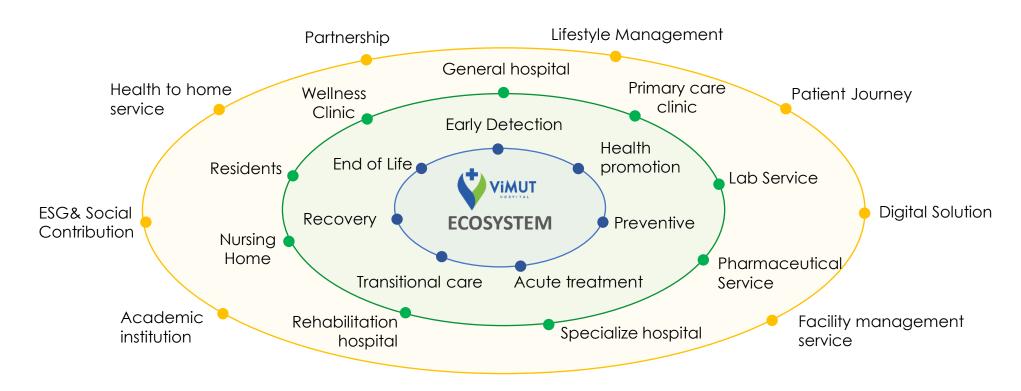


"Tertiary care with excellent services, International Medical Standard, Sustainable, Profitable & Growth and Smart Organization"





Complete Ecosystem - Continuum of care



Growing along with Health-Tech Partnerships + JV model to enhance existing competencies















"ภายใต้ครอบครัวพฤกษาเราไม่ได้มองแค่การเป็น developer อสังหาฯ แต่เราต้องการพัฒนาคุณภาพชีวิต"

Corporate 360° Care



PSH & ViMUT Well-being || ส-บ-า-ย ดี

สนับสนุนให้พนักงาน มีสุขภาพกายและใจที่ดี

มีความสุขในการทำงาน และการใช้ชีวิต





PSH & ViMUT Well-being ส-บ-า-ย ดี

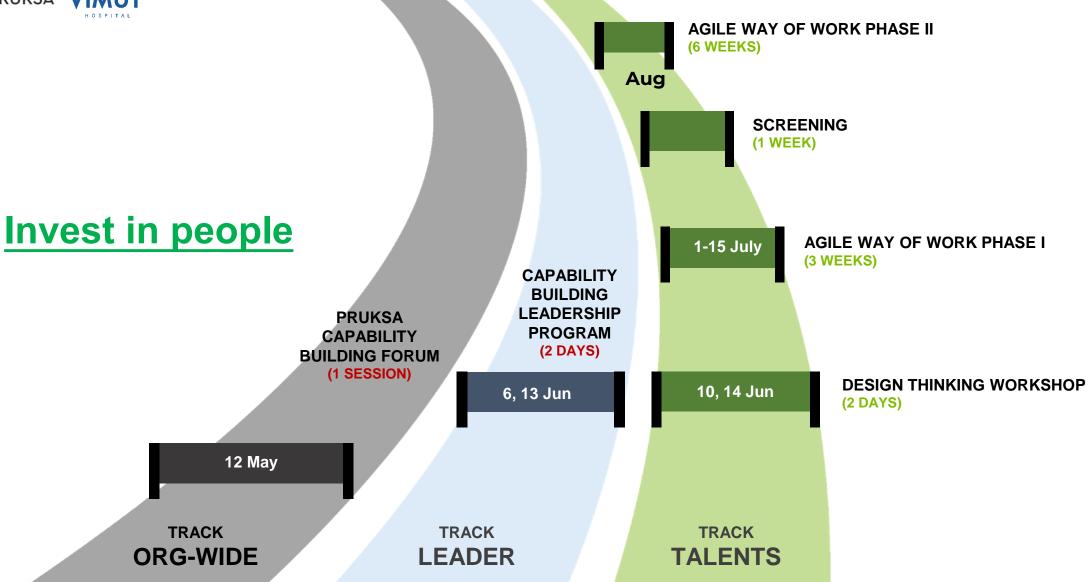
✓ Invest in people :

หลักสูตร Design Thinking and Agile Way of Work

- Hybrid working: Work from anywhere
- **✓ Employee Engagement : Well-being, Belonging, Doing the best**
- **✓** HaHa Project : Meeting effectiveness
- **✓ Physical Fitness : Naluri Application**
- √ Mental Fitness : เติมพลังใจ ฝึกจิต ฝึกสมาธิ and Naluri App



Design Thinking and Agile Way of Work

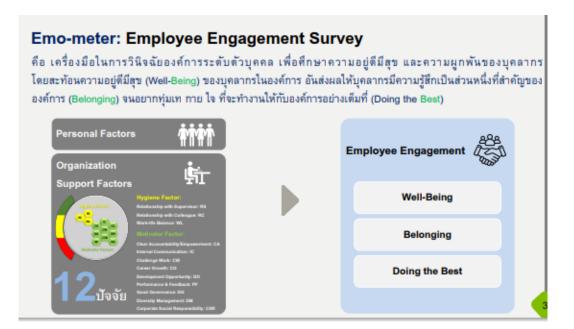




Employee Engagement: Well-being, Belonging, Doing the best











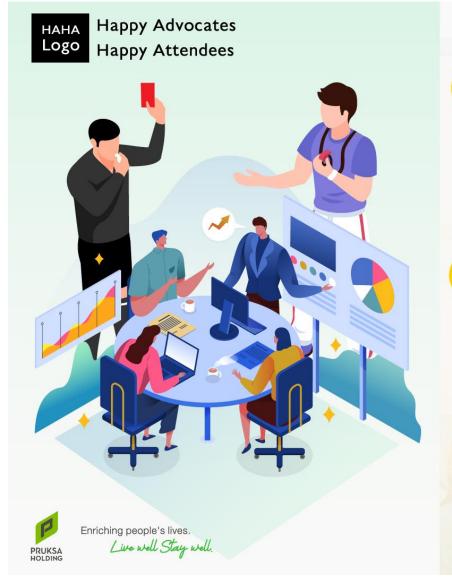
Open-end Employee Engagement Survey 2023

พนักงาน feedback สิ่งที่ต้องปรับปรุงเกี่ยวกับการประชุม สรุปเป็นภาพรวม 4 เรื่องนี้

- การประชุมนอกเวลางาน หลังเลิกงาน และวันหยุด
- การประชุมที่มากเกินไป ไม่มีเวลาทำงาน และต้องเสียเวลาในการจัดเตรียมข้อมูล
- การประชุมที่ไม่มี Topic วัตถุประสงค์แบบชัดเจน
- การประชุ่มออนไลน์ จำนวนผู้เข้าไม่จำกัดทำให้บางครั้งมีการเชิญประชุมโดยเนื้อหาการประชุมเกี่ยวข้องน้อย



Draft On-Screen Meeting Rules Content









Happy Advocates

- กำหนด Agenda ซัดเจน
- ทำหนดผู้เข้าร่วมประชุมที่เที่ยวข้อม
- สรุปประเด็นสำคัญ
- มั่นใจว่าการประชุมบรรลุเป้าหมาย และข้อสรุปตรมกัน

Happy Attendees

- เง้าใจบทบาทงอมตนเอมในการประชุม
- เปิดใจรับฟัวหุกความคิดเห็น
- พูดในประเด็นที่เป็นประโยชน์ต่อที่ประชุม



Recap 🚟



- สรุปผลที่ได้จากการประชุม (Outcome)
- สิดสามวานครั้วก่อน และกำหนดสิ่วที่ าะทำต่อ (What's next?)
- กำหนดผู้รับผิดชอบ (Person in Charge)
- ทำหนดเวลา (Deadline)

Happy Together & Go Green

- ใช้เครื่อมมือ (Digital tool) ที่ช่วย ติดตามวานร่วมกันและเพิ่ม Productivity
- ซ่วยกันรักษาความสะอาดขอมห้อมประซุม



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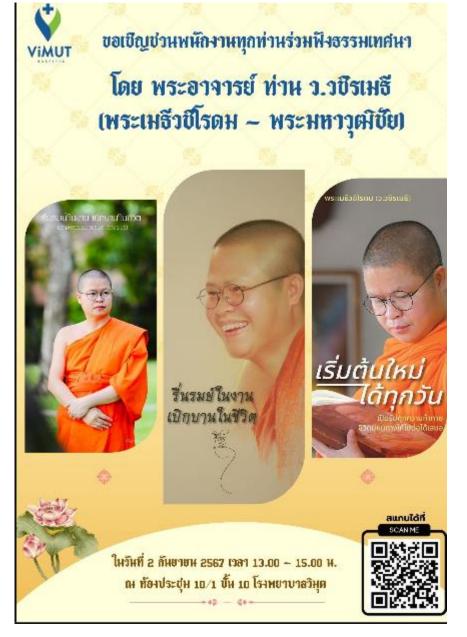
สนับสนุนให้พนักงาน มีสุขภาพกายและใจที่ดี

มีความสุขในการทำงาน และการใช้ชีวิต





Mental Fitness : เติมพลังใจ





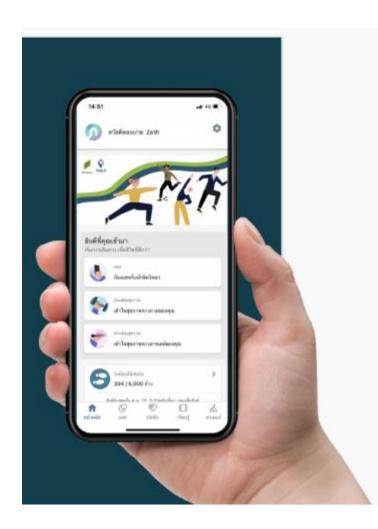






Physical Fitness: Naluri Application









Naluri's omnichannel wellness services are comprehensive and accessible



Supplemented with

Dedicated Account Management Support

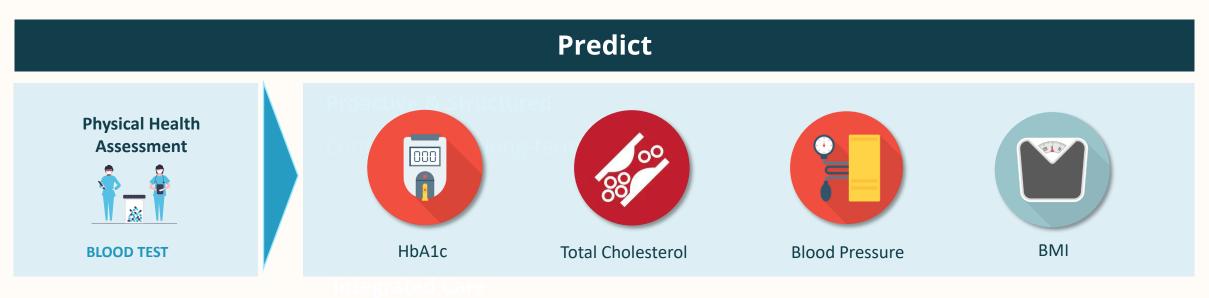
Kick-offs & Onboarding Sessions

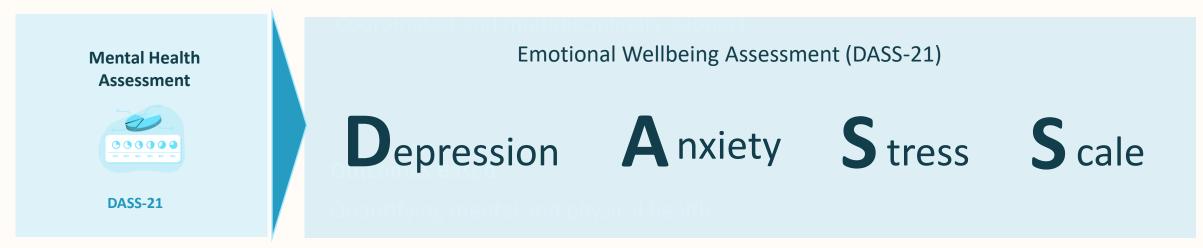
Programme Reporting & Analytics

Targeted Health Campaigns



We will run baseline mental and physical health assessments of your employees to quantify risk levels

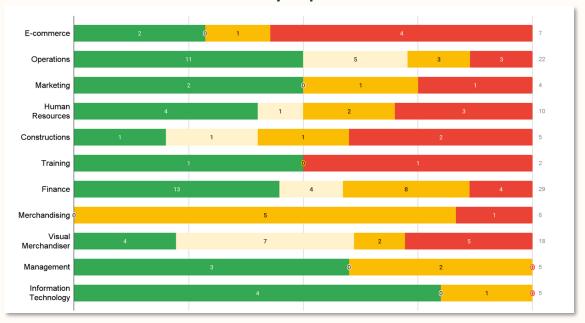




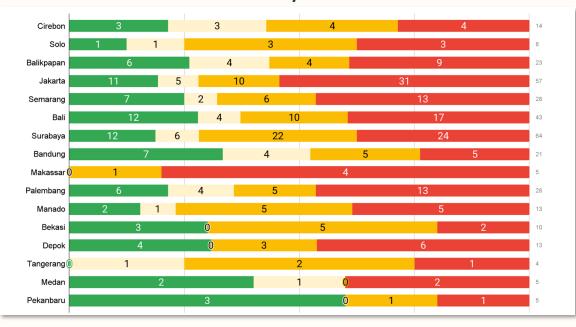


Deep understanding your employee's Health with Naluri with the insights report to identify the risk level of total employees

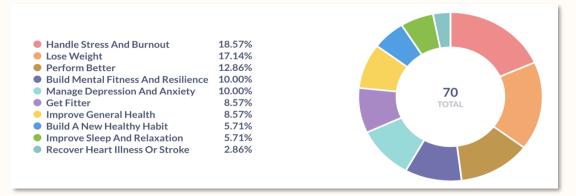
DASS-21 by Department



DASS-21 by Location

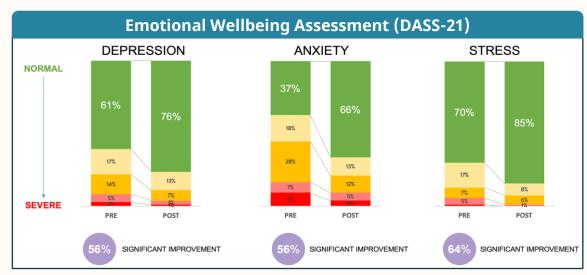


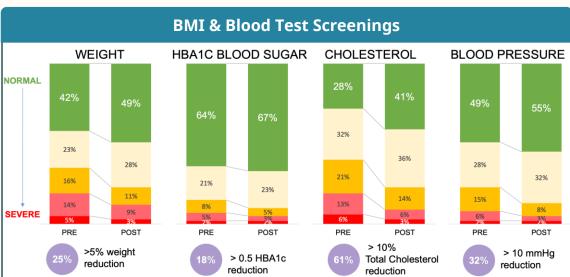
Reasons for Joining Naturi





Comparing pre and post results to measure actual mental and physical health improvements across all markers and to quantify the ROI for the organization







Collecting assessment results of the 7 health biomarkers provides a holistic overview of your organization



Sorting assessment insights into relevant demographic breakdowns informs Naluri's targeted interventions for immediate improvement



Comparing pre and post results to measure actual mental and physical health improvements across all markers

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The Naluri platform pairs employees with a multidisciplinary team of health coaches and provides access to a suite of digital tools

Chat 03/07/2023 Psychologist Jonathan Au Main Coach 🖈 Do you have any mental health-relat.. 31/07/2023 Naluri Assistant 27/07/2023 Do you have any food/diet/nutrition-... 10/07/2023 Pharmacist **Pharmacist** Hi! I noticed that you are looking at t... Fitness Coach 21/06/2023 Fitness Coach Do you have any physical-related g.. 30/05/2023 Group Chat Naluri Product Medical Advisors 25/05/2023 **Medical Advisors**

Lesson

Bite-sized and interactive lessons on the go to get on top of your health and getting tips on improving your well-being

Medical Advisor

Psychologist

Pharmacist

Dietitian

Fitness Coach

Financial Planner



Health Journal Summary

Access their health data through the Naluri platform



Employees can also seek deeper one-onone support through our tele-consultation channels via the app or virtual web sessions





Grilled Chicken

Enables employees to receive personalized diet and nutrition advice





24/7 Naluri Careline channels provide immediate assistance to distressed employees in times of need





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1:1 Tele-consultation channels: Employees can also seek deeper one-on-one support via the app or virtual web sessions

Remote Consultations via In-App Video Calls





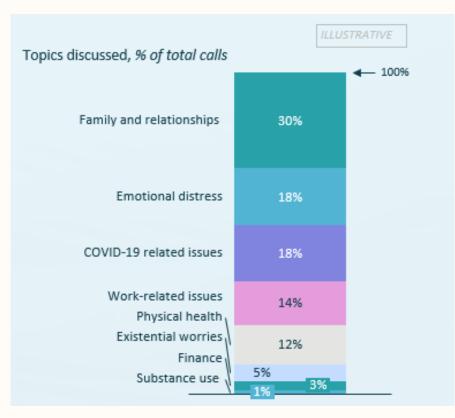




24/7 Careline: To reach our psychologist and get immediate assistance to distressed employees in times of need



We would also provide summary of insights such as topics discussed







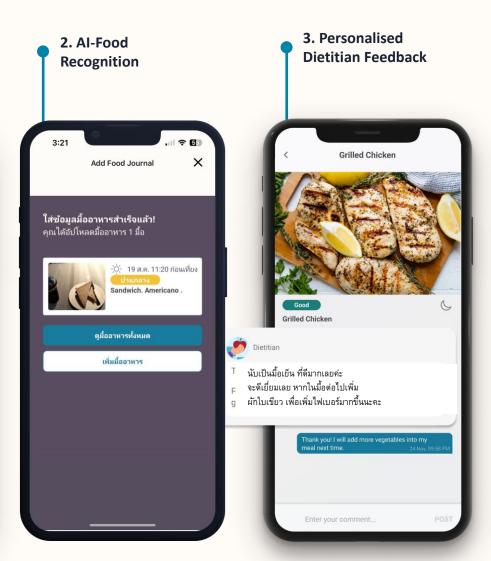


24/7 Phone Careline



Food Journal: Receive personalized diet and nutrition advice





4. Tracking meal intake helps individuals understand their dietary patterns



FOOD INTAKE TRACKING

Snap a photo, upload and let our AI-food recognition and dietitians work their magic

TAILORED NUTRITION ADVICE



Based on your specific health condition, historical meal intake and circumstances

UNDERSTAND DIETARY PATTERNS



From our simple food rating system graphs and begin improving today



Health Journals: Comprehensive monitoring of activities and progress









SYNC BLUETOOTH ENABLED DEVICES

Or manually input your information



SET METRIC TARGETS

Set goals for steps counter, blood glucose, weight and waistline



MONITOR PROGRESS

Daily tracking and visualization on simple chart



Lessons

Lessons: To create self-awareness of their health

Bite-sized and interactive lessons on the go to get on top of your health and getting tips on improving your well-being based on individual health goals





PERSONALISED ADVICE

Allowing coaches and yourself to have a deeper understanding on your profile



EXPLORE YOUR INTEREST

Learn about a topic that is based on your health goals or challenges



QUICK AND CONCISED

Designed for a busy lifestyle (Completion time <10 mins)

































12-Month Webinars

Monthly Webinars: Provide awareness and education on a variety of holistic health topics including mental health, nutrition and fitness (available both in Thai and English)







1. A dedicated account manager will work with you throughout the year to strategize and implement the wellness programme





Account Management

Dedicated support and proactive escalation of issues



Streamlined Implementation

End-to-end programme coordination



Consulting & Analytics

Programme reporting and tailored recommendations



Programme Support

2. Our virtual/physical kick-offs will be led by Naluri team members and aims to educate, excite and support employees with registration

Physical Kick Off



Virtual Kick Off



Example on-site event flow:

- Arrival of members to receive Health Passport
- · Baseline digital assessment and health screening
- Meet the coaches and app walkthrough
- Interactive activities

Example agenda

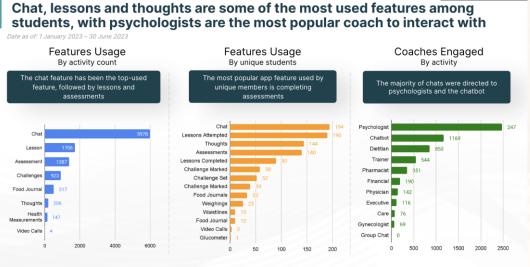
- Welcoming
- Introduction to Naluri
- Introduction to programme services
- Guided sign-up and onboarding

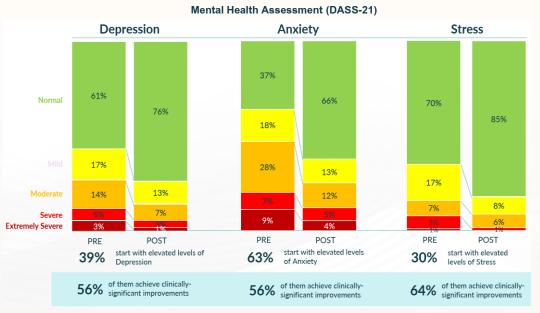
Programme Support

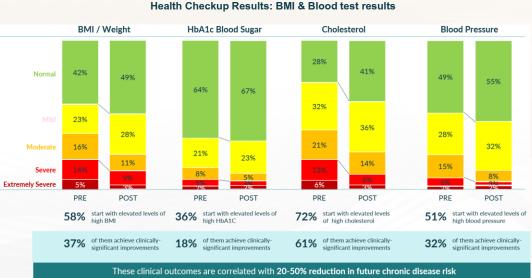


3. Naluri's comprehensive reports provide a general overview of engagement and meaningful insights into the entire organization's physical and mental wellbeing





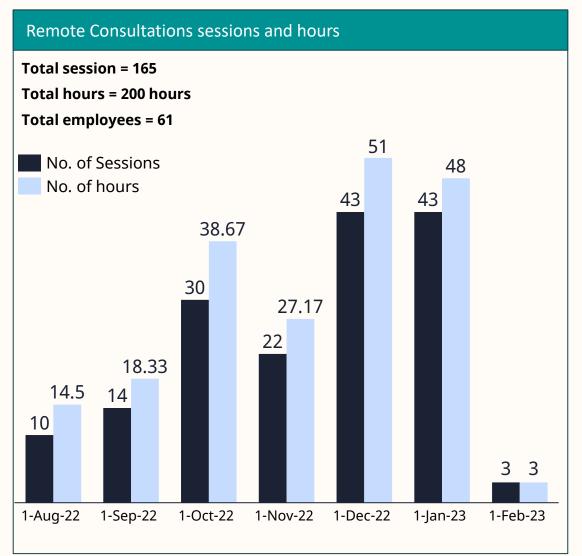


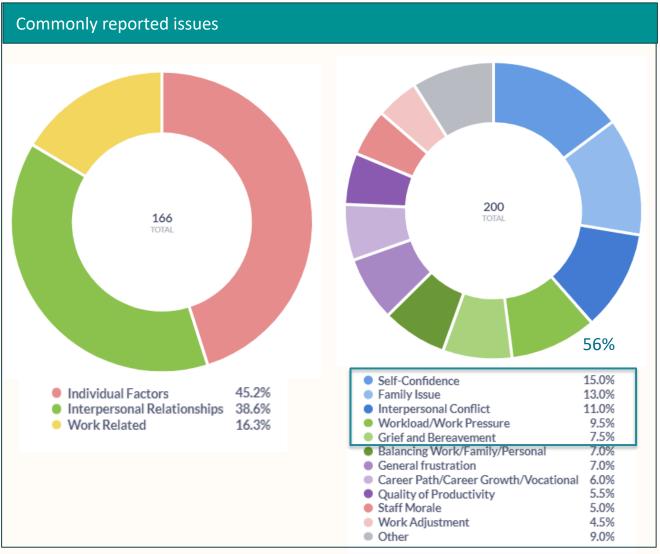


Programme Support



Monthly Report: Remote Consultations services have been popular amongst the employees and the most reported issue related to individual factors

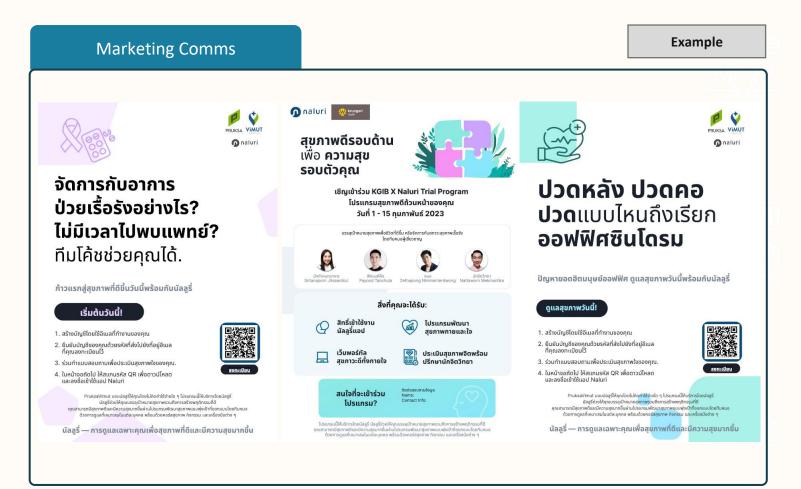








4. Promotional & marketing materials: We will work closely with your team to design promotional & marketing materials to excite your employee and raise awareness









Example of Previous Kick-Off Events



Pruksa Holding Launch:

30th Anniversary (Apr 2023)

Pruksa Holding, one of Thailand's largest real estate developers, has partnered with Naluri to launch their new employee wellness programme. As part of **Pruksa Holding's 30th Anniversary**, the programme includes a range of multidisciplinary health coaching and ondemand resources for all employees.

The occasion was also marked by the theme "Live well, Stay well."









Example of Previous Kick-Off Events



Mercedes-Benz 2-Site Launches:

(Apr & May 2023)

Mercedes-Benz Thailand, one of the world's leading automotive companies, Mercedes-Benz Manufacturing, and Mercedes-Benz Mobility, have partnered with Naluri to launch a comprehensive health programme for its employees.

This programme will provide Mercedes-Benz Group's employees with personalised coaching, tailored exercise and nutrition plans, and mental health support, and is a true testament to Mercedes-Benz Group's commitment to prioritising employee wellness.









Sample of Trusted Clients' Kick-offs/Events in Thailand



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Non-Communicable & Chronic Disease (NCD) Management Program

Enhance employee health and reduce healthcare expenses through innovative digital solutions

Reduce mortality from non-communicable diseases and promote mental health



As Featured On











The prevalence rate of chronic conditions has increased in the region over the past few years

1

Concern statistics on chronic disease epidemic in Thailand

2

Driven by unhealthy lifestyle behaviors

7.5% 10.3%
(2013) (2023)



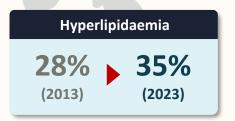






Hypertension

21% 25%
(2013) (2023)



95%

Do not consume the daily recommended amount of fruits/ vegetables

19%

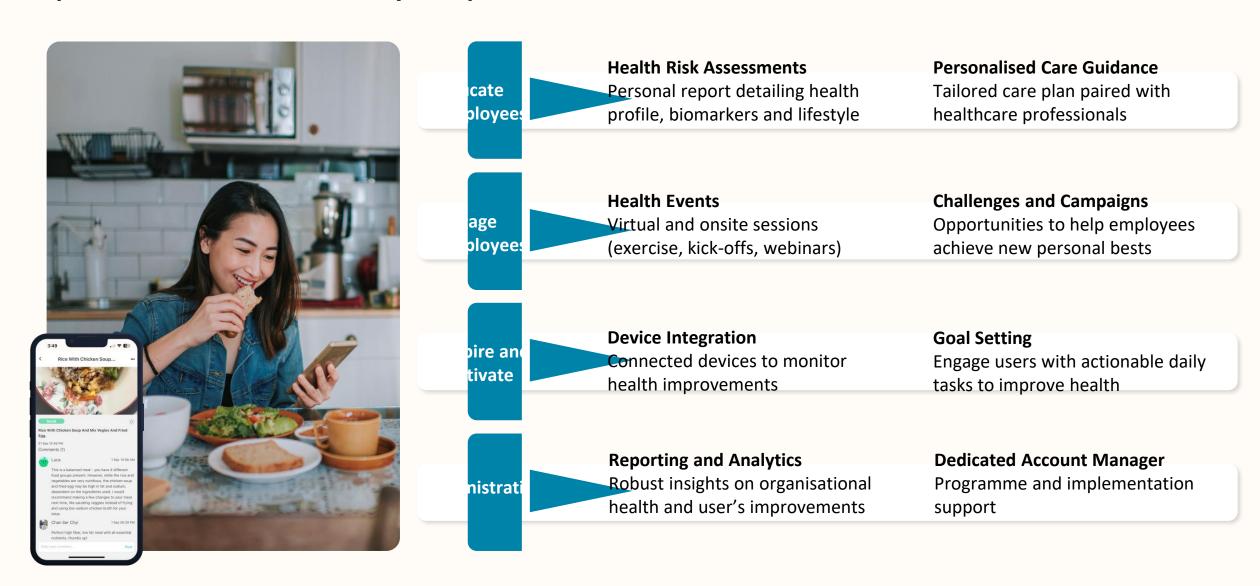
Of Thai adults are smokers

1 in 3

Of Thai adults are classified as physically inactive

Younger population most concerning – our data shows results of those **<30yo** are often **2-3x worse** than national benchmarks

naluria Our Non-Communicable & Chronic Disease (NCD) Management Program is a comprehensive solution to is proven to cultivate a healthy and productive workforce





The Naluri's Non-Communicable & Chronic Diseases Management (NCD) Program

Overview

Overview: The Naluri NCD Programme is a 3 months programme tailored to improve an individual's physical health outcomes (i.e. Weight, Blood Pressure, Blood Sugar, and Cholesterol).

Target Group: High-risk individuals, including those with existing non-communicable diseases (NCDs) such as diabetes, hypertension, etc.

Group Size: ~50-100 participants per batch

Duration: 3 month

Main Objectives:



1. Improve health outcomes: Address the chronic diseases that members may have or are at risk of.



2. Build sustainable habits: Help build sustainable healthy habits through positive behavioral changes and lifestyle management.

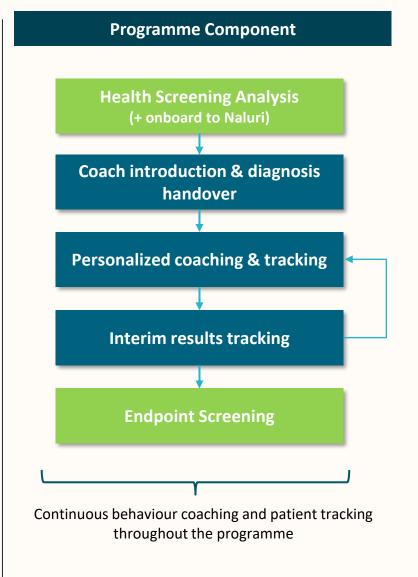
The programme is facilitated by a team of dedicated health coaches throughout:





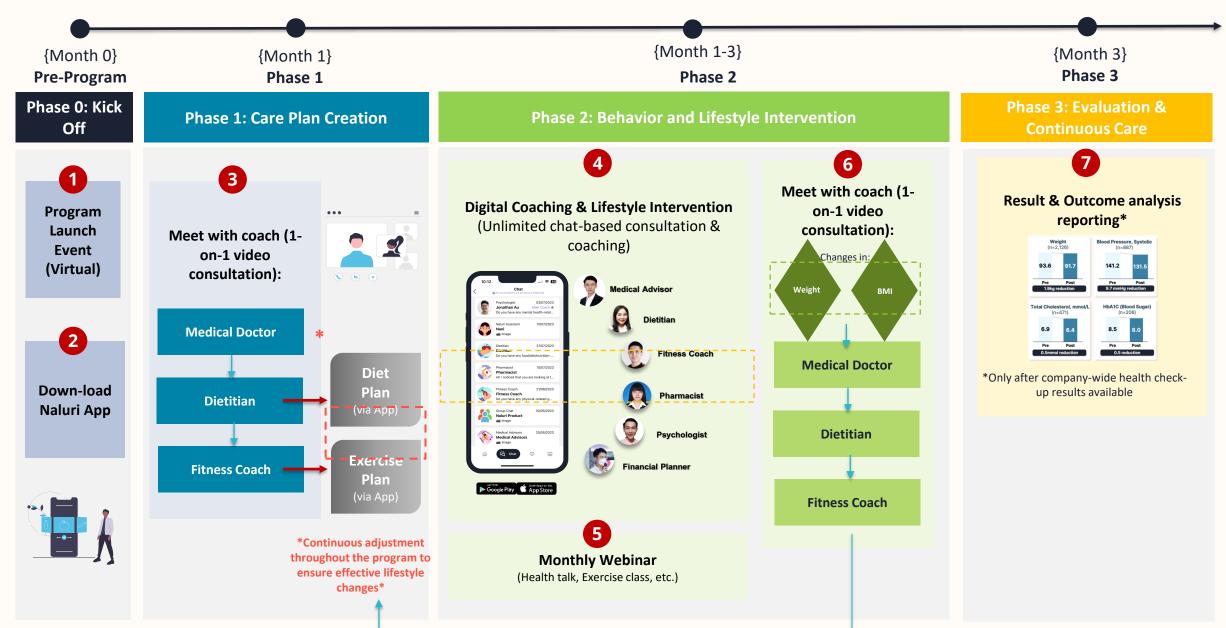


Eligibility Criteria BMI **Blood Pressure** Blood pressure reading of High body mass index (BMI 130/80mmHG+ above 23) **Cholesterol & LDL Blood Sugar** High cholesterol (200 mg/dL and Blood sugar reading (HbA1C) above) or high LDL levels (130 reading of 5.7% and above mg/dL and above) Member Stratification and Care Plan Member Profile Carrie Lim, 36 Hypertensive Pre-diabetic Weekly Exercise Routine Weekly Diet Plan



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User Journey: Comprehensive 12-months journey for effective lifestyle changes



Our NCD program is designed across three core phases, drawing from our extensive experience in implementing chronic care solutions for high-risk individuals

Pre-Programme Phase 1 Phase 2 Phase 3

← Month 0 ← Month 1 ← Month 1 → ← Month 1 → ← Month 3 ←

Pre-Health Screening and Identification

Consultation and Care Plan Creation

Behavioural and Lifestyle Intervention

Evaluation and Continuous Care

Comprehensive Pre-Health Assessment

Includes blood tests, assessment of any coexisting health issues, lifestyle factors, and other physical performance tests

Risk-Profiling

Identification of employees who fall under our eligible scope:

- Falling beyond the normal standard among physical biomarkers
- Display poor lifestyle behaviors

Onboarding & Kick Off

Naluri's care coordinator to introduce the program and help address any concerns

Initial Consultations

First 1-on-1 consultation with Naluri's medical doctor to assess current health risks and overall profile, followed by sessions with fitness and diet coach

Preparation of Care Plan

Naluri will then prepare individualized care plans tailored to the member's unique needs and profile

Health Improvement Digital Coaching

- Continuous access via **chat-based coaching** with Naluri's medical doctor, fitness, and diet coaches. Mental health coaches are also provided to aid with potential mental blockers and motivation issues
- **Customized diet plan** and **fitness plan** according to the care plans set, and other health behavior interventions
- Continued progressive education and daily monitoring with devices and food journals

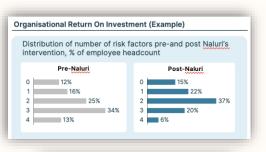
Mid-point Consultations & Medical Management

- Midpoint consultations to track progress towards goals and adjustment of plans as needed for long-term changes



Post-Assessment & Outcome Analysis

Employees are to undergo similar assessments undertaken before joining the programme











Achieved 4x reduction in average claims cost from participants of NCDs Programme

Chronic Disease Management Programme rolled out to 200 participants

- Roll out 3-month Chronic Disease Management in 2019
- Services included the health screening, Naluri app, inperson health talks and on-site exercise classes





Programme delivered quantifiable health outcomes

 Pre-and-post blood test conducted before and after the programme

76%

At-risk members¹ achieved at least one clinically significant outcome physical² or mental health³

62%

Improved in at least one dimension of physical health 67%

Improved in at least one dimension of Mental health

Health outcomes translated into medical cost savings

 Together with client's TPA provider, we analysed medical claims spend from 2019-2021

4x

Average medical claims reduction of programme participants compared to total company





Use Case for Tailored Care

Profile: Male, age 35 years old, height 174 cm

Goal: Manage weight (84 >> 75 kg)

Nutrition Diagnosis

- Excessive calories intake
- Excessive carbohydrate intake
- Excessive fat intake
- Inadequate fiber intake

Nutrition + Exercise Advice

- Advice healthy plate model (2:1:1)
- Reduce high fat food
- Increase fiber intake from vegetable and fruits
- Keep track on eating habit from food journal
- Exercise into 4 phases

Goal = Weight Loss

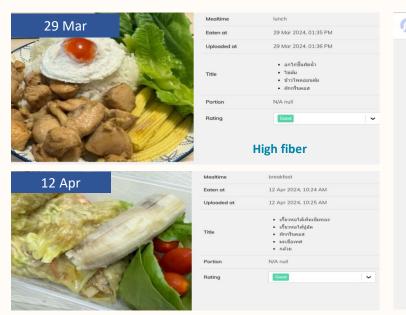
Result Progress: (4.6 KG within 2 months)

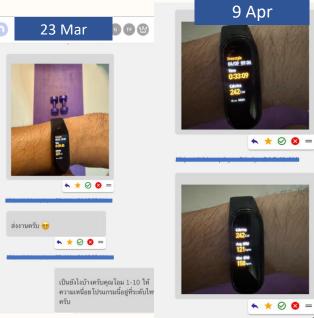
 19 Mar
 Wt 84 kg
 BMI 27.74
 body fat 26.4%

 19 Apr
 Wt 81.4 kg
 BMI 26.89
 body fat 26.0%

03 May Wt 80.5 kg BMI 26.59 body fat 25.4%

14 May Wt 79.4 kg BMI 26.2 body fat 25.0%



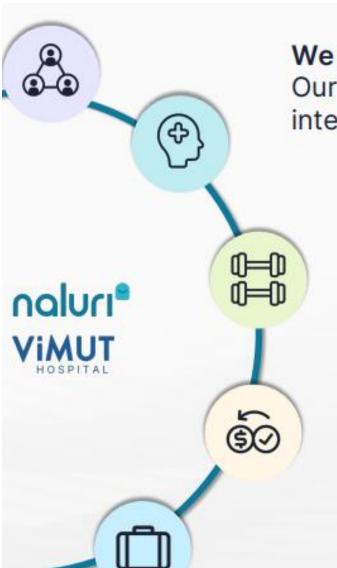


ViMUT Collaborations: Naluri



naluria

VIMUT



We are your solution.

Our program assesses and provides risk-stratified interventions addressing all dimensions of health.

Mental Wellness

Ability to cope with pressure, deal with stress and bounce back from adversity

Financial Wellness

Ability to achieve financial security and effectively manage expenses

Physical Wellness

Ability to achieve a balanced diet and fitness regime, and to maintain good physical biomarkers

Social Wellness

Ability to form and maintain relationships with others, feel connected to a community and have a sense of belonging

Occupational Wellness

Ability to achieve improved work performance, manage workplace stress and work-life balance

ViMUT Collaborations: Naturi



Our omnichannel wellness services are comprehensive and accessible

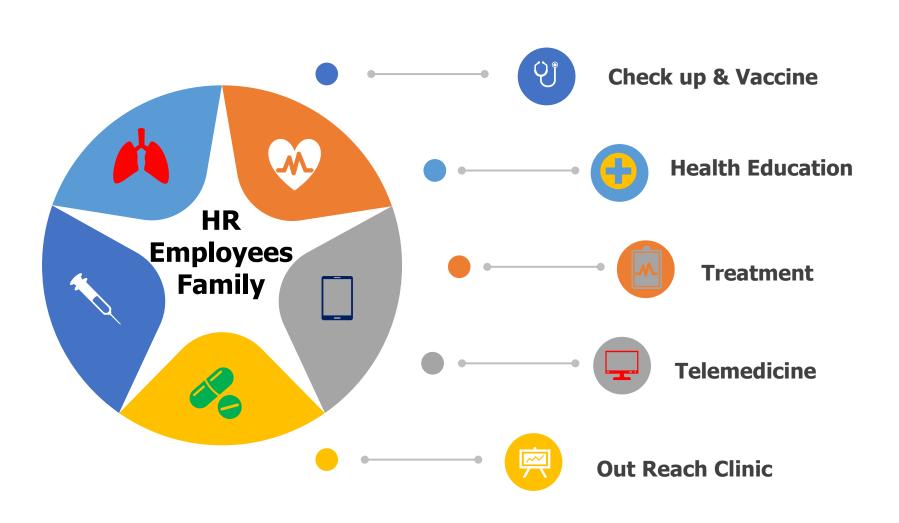


Predict	Prevent		Protect	
Physical Health Assessment	Digital Coaching	Wellness Portal	Remote Therapy	Doctor's Visit
Mental Health Assessment	Webinars & Exercise Classes		24/7 Phone Careline	(Psychiatrist) & Telemedicine
		Supplemented with		
Dedicated Account Management Support			am Reporting & T Analytics	argeted Health Campaigns

Corporate 360° Care



Goals: Serve as HR health partner to be the most caring company in Thailand











Health Check up



1. Pre employment

2. Annual Check up Mobile & In house





3. Vaccination
Mobile & In house



Health Education





หัวข้อที่ได้รับความสนใจ

- 1. ปฐมพยาบาลเบื้องต้น
- 2. ทางเดินอาหาร
- 3. การดูแลสุขภาพหัวใจ
- 4. การบริหารร่างกาย
- 5. สุขภาพใจและความเครียด
- 6. เบาหวาน เบาใจ
- 7. โรคหัวใจ ภัยร้ายใกล้ตัว
- 8. ปรับสมดุลสุขภาพ ด้วยการออก กำลังกาย
- 9. ออฟฟิศซินโดรม
- 10. โรค NCDs

รูปแบบการจัดกิจกรรม

- ✓ Online
- ✓ On site





สิทธิพิเศษสำหรับลูกค้าบริษัทคู่สัญญา













Our Partners

























Health Talk Campaigns











Health Talk Campaigns





f vimuthospital @@vimuthospital













Physical Fitness: Naluri Application

เปรียบเทียบการบริการ: EAP vs. NCD Programs

กลุ่มเป้าหมาย

ระยะเวลา

จุดมุ่งหมายหลัก

แนวทางการดูแล

การตรวจวัดผล

Employee Assistance Program (EAP)

พนักงานทั่วไป

ปี ต่อ ปี (ตามกำหนดสัญญาบริษัท)

สนับสนุนสุขภาพองค์รวมของ พนักงานทั้งด้านร่างกายและจิตใจ พร้อมให้คำแนะแนวเชิงป้องกัน

ให้คำปรึกษาและแนะแนวตามความ ต้องการของแต่ละบุคคล

ไม่รวมการตรวจสุขภาพ

Non-Communicable Disease Management Program (NCD)

บุคคลที่มีความเสี่ยงสูงและมีโรคไม่ ติดต่อเรื้อรัง เช่น เบาหวาน

โปรแกรมเข้มข้นระยะ 3 เดือน

โปรแกรมดูแลสุขภาพกายแบบเข้มข้น ผ่านการปรับเปลี่ยนพฤติกรรมตลอด 3 เดือนเพื่อลดความเสี่ยงโรค NCD

มีแผนการควบคุมอาหารและแผนการ ออกกำลังกาย (Personalized Diet & Fitness Plan) ที่ปรับให้เหมาะสมกับแต่ ละบุคคลแบบเข้มข้นตลอด 3 เดือน

รวมการตรวจผลเลือด + Body Composition Analysis ก่อนและหลัง



Physical Fitness: Naluri Application







Physical Fitness: Naluri Application







THANK YOU









