

There is a growing trend toward seeking medical treatment outside of the hospital at low-cost, more convenient sites of care

The concept of "VALUE" is now being defined and assessed by consumer.



60%

of patients believe virtual care is more convenient than in-person care

Medical Industry Trends



Key Factors Driving the Medical Industry



The Trend Towards an Aging Population

New Normal Behavior:

New normal behavior stimulates the awareness of proactive and preventive

More Demand for Customer Experiences:

the high expectations in medical treatment, especially for early diagnosis and efficient treatment.

Growing Self-Awareness about Health:

The collection of heath data for monitoring drives the trend of wearable health devices.

Health system need to start understanding

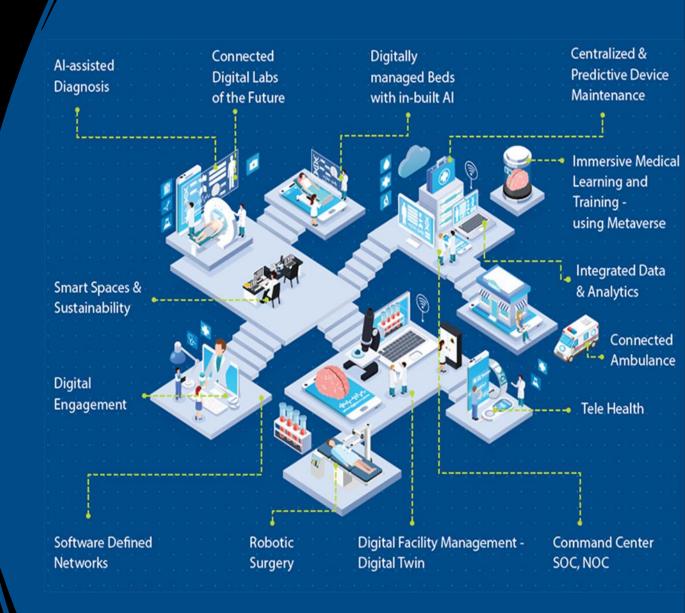
individuals as people

rather than as patients.

What will make these ecosystems of care truly 'smart' is the ability to connect and integrate patient data across care setting – using AI, the Internet of Things (IoT), and cloud-based digital platforms to turn data into actionable insight at scale, when and where they are needed.

The Future Hospital

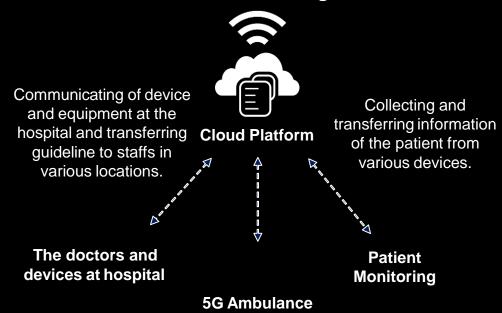
It is expected to see these technologies as major parts of the future hospital, enhancing medical services and empowering the real-time communication between devices in different areas.





The Future Hospital

A Real-time Communication through Cloud Platform



Streaming of HD video and data of patient to the hospital while the patient is being transported.

The digital ecosystem is empowered by health-tech startups and emerging technologies that disrupt the traditional healthcare ecosystem

Thailand's Health-Tech Ecosystem

Digital Healthcare









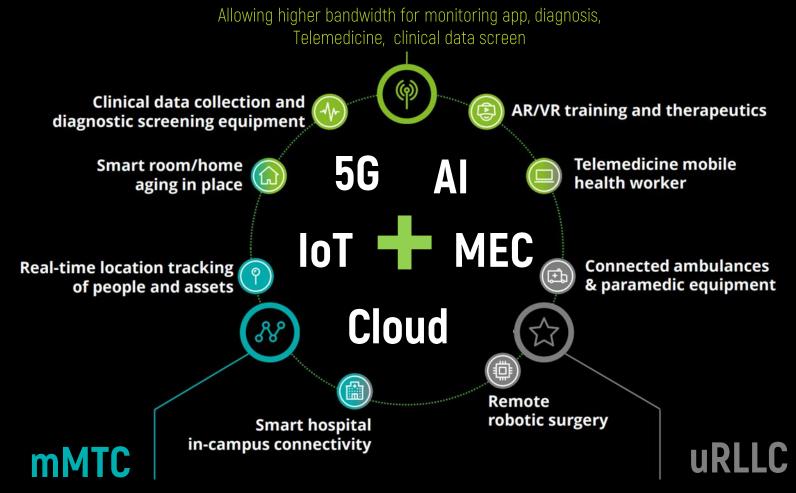






5G in Health Care

eMBB

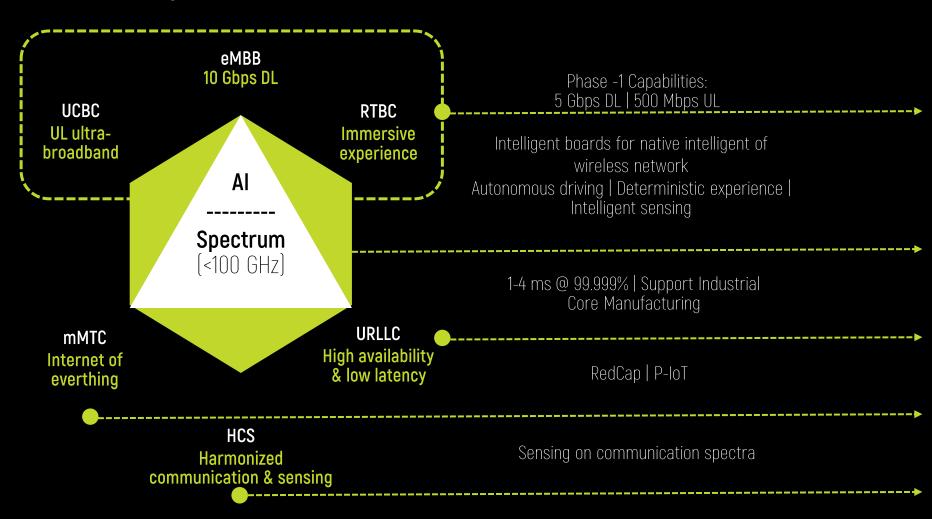


Increase buttery life for the equipment's and and connect thousands of devices in a health system

Ultra low latency will demand high network performance

From 5G to 5.5G, More use case capability native support

Key 5.5G Capabilities



4 Main Types of Digital Health



Telehealth:

the use of telecommunication technology to provide online medical service including remote health monitoring and online medical consultation



mHealth:

the use of smart phones and wearable devices for medical care such as health care application



Health Analytic:

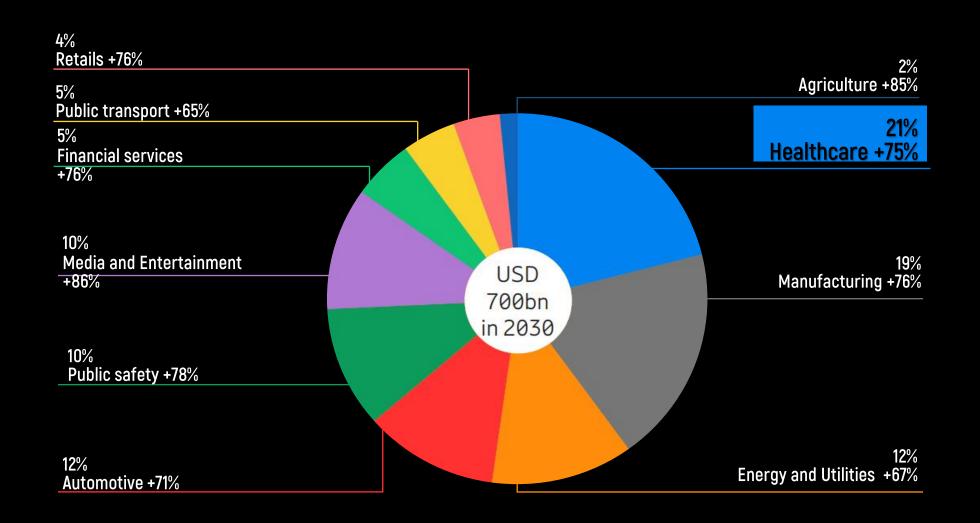
the utilization of big data for the analysis of individual patient behavior such as Personalized Behavioral Predictive Analytic System



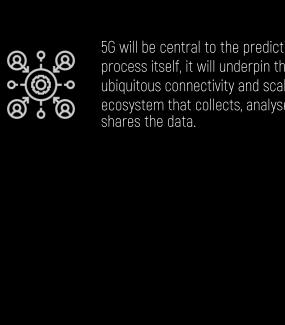
Digital Health System:

A system designed to electronical collect health care data such as E-prescribing system and electronic health care record

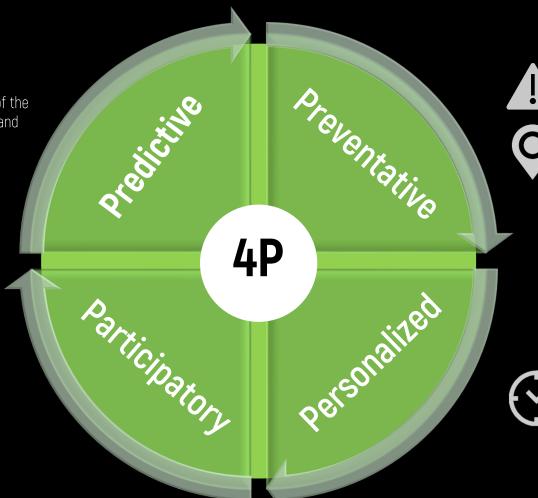
2030 Share and growth rate for global total 5G-enable B2B opportunity for service providers



5G bring a New Health Ecosystem



5G will be central to the predictive process itself, it will underpin the ubiquitous connectivity and scale of the ecosystem that collects, analyses and



especially relevant in the context of the COVID-19 outbreak - is the ability to track and trace with unprecedented accuracy the location and proximity of vast numbers of people using smartphone apps, Individualized alerts and interventions to stifle the spread of the outbreak can then be initiated.



The combination of constant real-time health monitoring over 5G networks will provide substantial opportunities for personalizing people's healthcare experiences and interventions.

Healthcare providers gather real-time data from Internet of Medical Things (IoMT) devices and other sources. They employ Al-powered predictive analytics and harness big data to facilitate instant medical alerts,

CUSTOMIZE treatments, forecast disease outcomes, predict patient loads, and efficiently identify at-risk patients.

Prevention is better than cure

With the growing adoption of AI, there has been a shift in healthcare providers' approach – a focus transition from treating conditions to predicting them.

Whole person care

Modern medical practices have shifted towards a more comprehensive approach known as whole-person care.

Unlike traditional healthcare, whole person care considers a patient's entire life story, including past experiences, current interactions, and the influence of social determinants of health (SDoH).

Whole person care goes beyond treating only physical ailments, emphasizing mental and emotional well-being, social factors, and overall quality of life.

This patient-centered strategy results in **personalized care programs** that can ultimately reduce healthcare costs.

The Internet of Things (IoT) and the Internet of Medical Things (IoMT) are being incorporated into healthcare systems, enabling real-time data collection and monitoring. This integration facilitates remote patient monitoring and improves the quality of care through timely interventions.



ชุดเครื่องตรวจและคัดกรอง ความเสี่ยงสุขภาพอัจฉริยะ

DIGITAL **HOMECARE**



(Thermometer)

ตรวจ คัดกรอง



ตรวจ คัดกรอง





ภาวะ ซึมเศร้า

with Body

Composition)

ผู้สูงอายุ

ปลายนิ้ว

ความเสี่ยง จากสารเคมี กำจัดศัตรูพืช



ศูนย์ปฏิบัติการ ด้านการดูแลสุขภาพ



แอปพลิเคชัน สุขภาพส่วนบุคคล



(Pulse Oximeter)

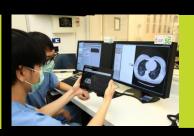
Examples of 5G Use Cases in the Medical Sector



Connected Ambulance



Preventative
Care Support/
Follow-up
visits



Al for Diagnosis/ Medical Transfer



Wireless Vital Monitors



Remote Ultrasound Scan



Remote Chronic Disease Mgmt.



Hearing Aid



Wearable ECG Monitors



Medical Teleconsultation



Service/
Dispensing
Robot



Blood Coagulation Testing



AR/VR in Medical Learning & Training



Remote Operation Monitoring



Spraying/
Disinfestation
Robot



Continuous
Glucose
Monitoring



Management Platform

FAIS For Health



Key Challenges of Technology Adoption in the Medical Sector



Highly Concern on Data Security:

- The doctors afraid of the leakage of patients' information during the conversation through communication channels.
- New technology needs to guarantee the security of the data transfer especially during a telemedicine service.



Highly Concern on Patient Safety:

- The hospital will not adopt a new technology that the patients think that it is unsafe to them such as remote-control surgery.
- The investment will be made on the equipment and device that are already certified about safety.



Unclear Regulation:

- Unclear regulations on the use of technology in the medical sector slow a new technology adoption.
- 3 main regulations are Health Facility Act (No.4)
 B.E. 2559, Medical Device Act (No.2) B.E. 2562, and Medicine Act B.E. 2510



Low Awareness in Utilizing Technology in Healthcare Treatment:

- Elder doctors are resistant to change and they only want to use traditional way in curing the patients.
- Demand of adopting technology is still limited due to
- technological know-how lack off.



High Cost of Investment:

- It is somehow unnecessary to invest in new technology.
- The increase in the level of security and efficiency needs to worth the high investment cost.
- Due to high investment cost, only simple technology such as application is implemented.



Standardization of Medical Device:

 A new medical solution needs to be able to connect to each hospital's existing system.

Immortality-as-a-service

Tech companies increasingly use AI and genetics to develop products and services that promise to **extend human lifespan**.

While the ultimate goal of immortality may be far-fetched, the potential market for these products is enormous, and age-defying consumers are likely to be a lucrative source of recurring revenue.

The World Health Organization defines health equity as

"..the absence of unfair and avoidable or remediable differences in health among population groups defined socially, economically, demographically or geographically."

Health Equality is all about making healthcare more accessible and affordable for everyone--- and digital health trends are the driving forces behind....

