Arcserve Cyber Resilient Protecting Your Data with Immutable Storage



Agenda

- Top Trends in Cybersecurity
- Arcserve Unified Data Protection
- Arcserve Cyber Resilient Storage
- Q&A

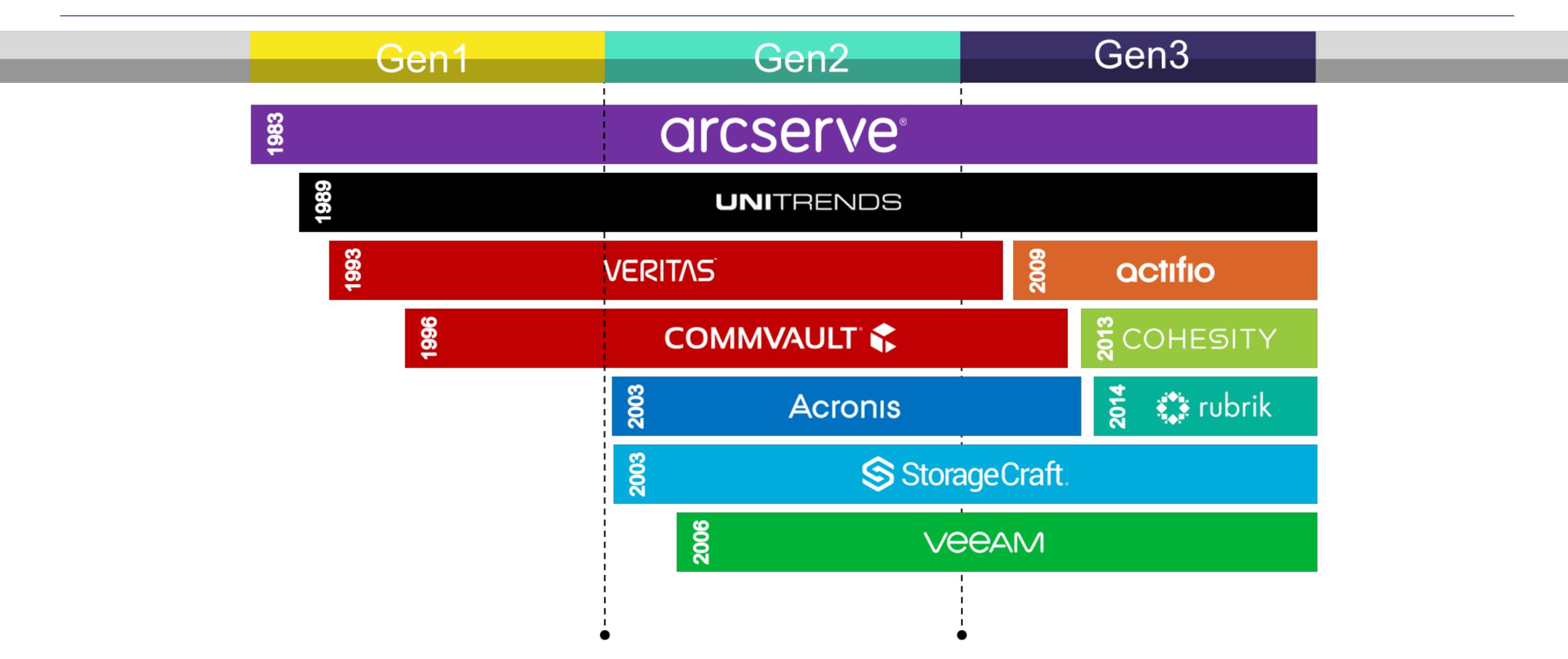
Experience & Innovation

CICSEIVE

- 40+ years in the market
- 150,000+ customers globally
- 30,000+ channel partners
- Presence in 150 countries

 Global team: offices in USA, EMEA, India, Japan, and many more

The World's Most Experienced Data Protection Vendor



Top Trends in Cybersecurity for 2025

Enabling transformation

GenAl driving data security programs

Collaborative cyber risk management

Managing machine identities

Tactical AI

Extending the value of security behavior and culture programs

Managing third-party cybersecurity risk

Embedding resilience

Transitioning to cyber resilience

Cybersecurity technology optimization

CISO and security team wellbeing



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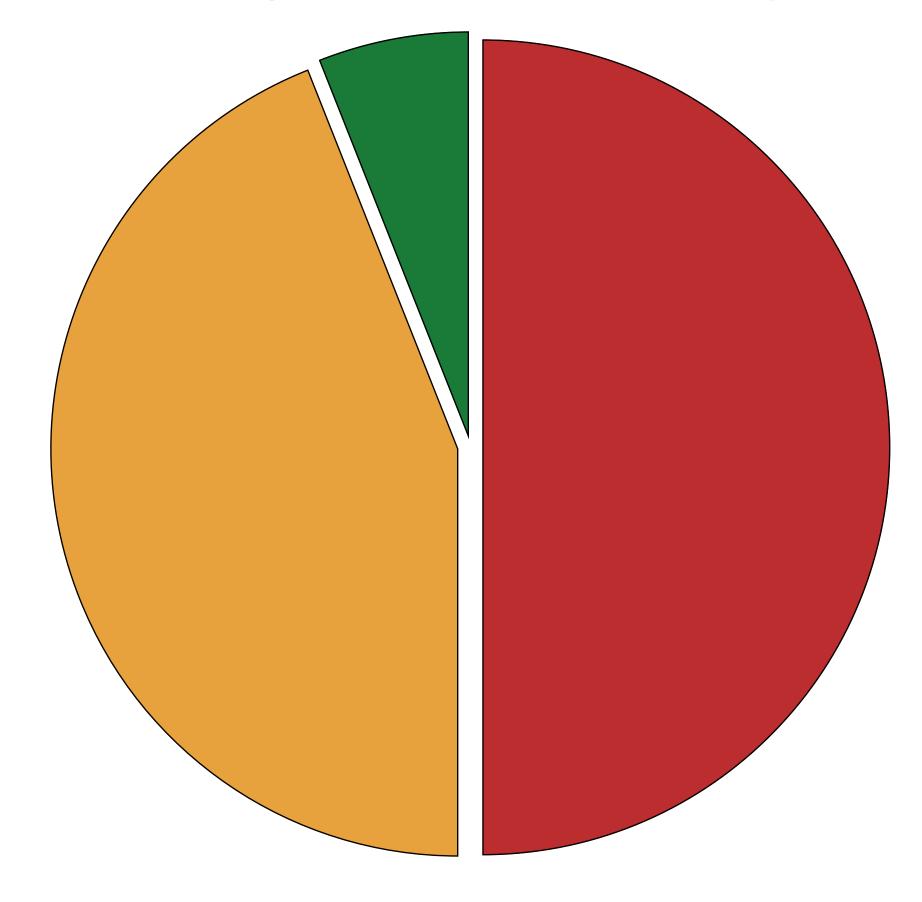


Challenges Ransomware and Cyberattacks arcserve® © 2025 Arcserve. All rights reserved

Ransomware Reality Check (2025)

- "Your data remains highly vulnerable."
- ♦ 50% of victims lose all data down from 70% in past years, but attackers are evolving faster.
- 44% experience partial encryption critical systems are still disrupted, causing downtime and data loss.
- Only 6% stop attacks in time meaning 94% fail to prevent encryption.

RANSOMWARE ATTACKS



- Data Encrypted
- Stopped in Time

Partially Encrypted

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Ransomware Data Recovery Methods

Data Recovery with Backup – 41%

Still the most common method, but dropped sharply: 73% (2022) → 41% (2025)

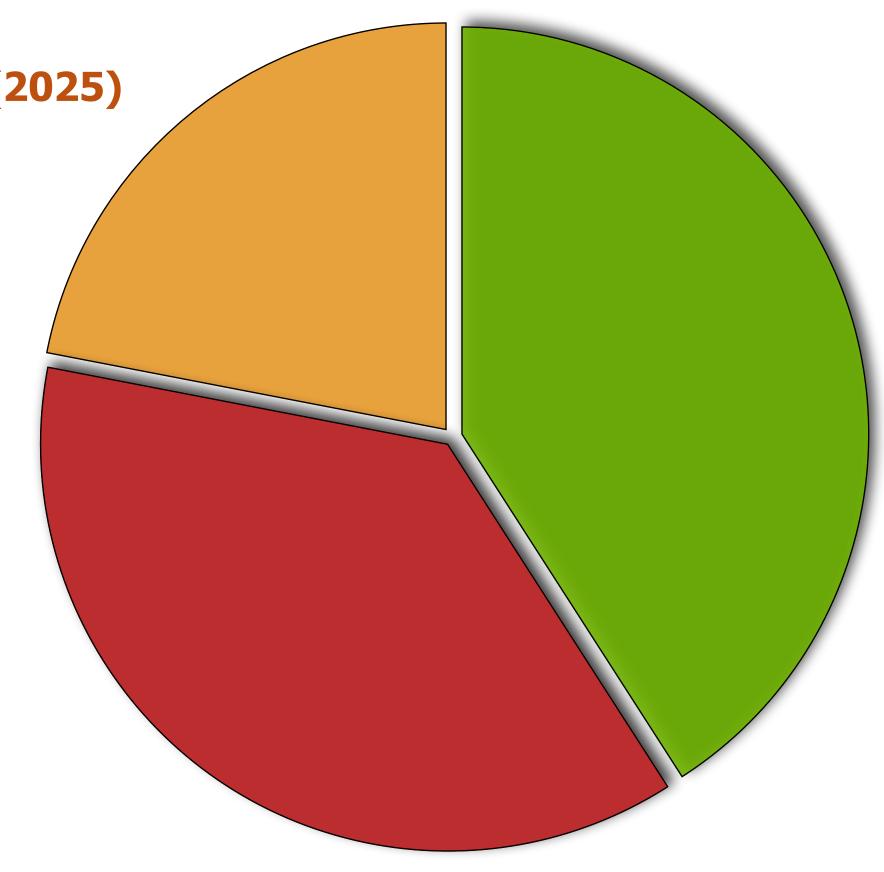
- New ransomware strains often target backups directly (delete/encrypt files)
- Backups frequently fail or are unavailable when needed most

Pay Ransom – 37%

- Growing share of victims choose to pay
- No guarantee of full data recovery or system security
- Encourages more attacks in the future

Use Other Methods – 22%

- Includes cloud file sync, system rebuilds, and third-party recovery tools
- Often slower, partial, or incomplete recovery



RECOVERY METHODS

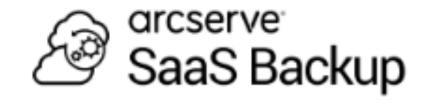
Use Backup Pay Ransom

Use Other

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Arcserve - Technology at the Core of Your Cyber Resilience























Compliance

Policy Driven Defences







De-Duplication Host-based Full vs Incremental

Cloud

Protection

Immutability Assured Security Encryption

Recovery

Replication Disaster Recovery











On-Prem SaaS











Arcserve Unified Data Protection 10 arcserve® © 2025 Arcserve. All rights reserved

Arcserve Unified Data Protection 10

Windows Linux

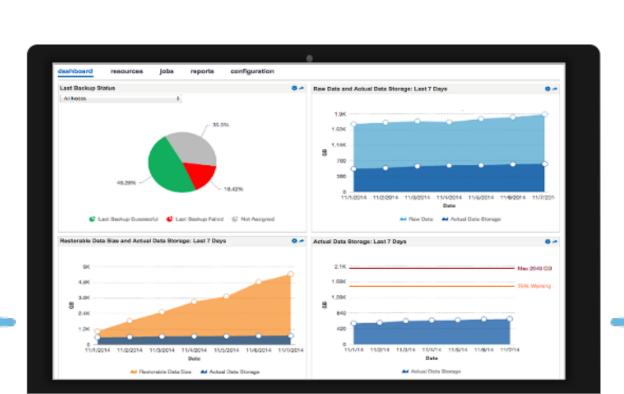
VMware Hyper-V Nutanix AHV Citrix XenServer Linux KVM

Exchange SQL Server SharePoint Oracle DB RMAN (RAC, ASM) Active Directory

NAS CIFS Shares
NAS NFS Shares
Nutanix Files
NetApp
HPE 3Par
Nimble

Amazon AWS Microsoft Azure Google Cloud





HQ Site

Branch and DR





Arcserve Cyber Resilient Storage



Public / Private Cloud Immutable Cloud Storage

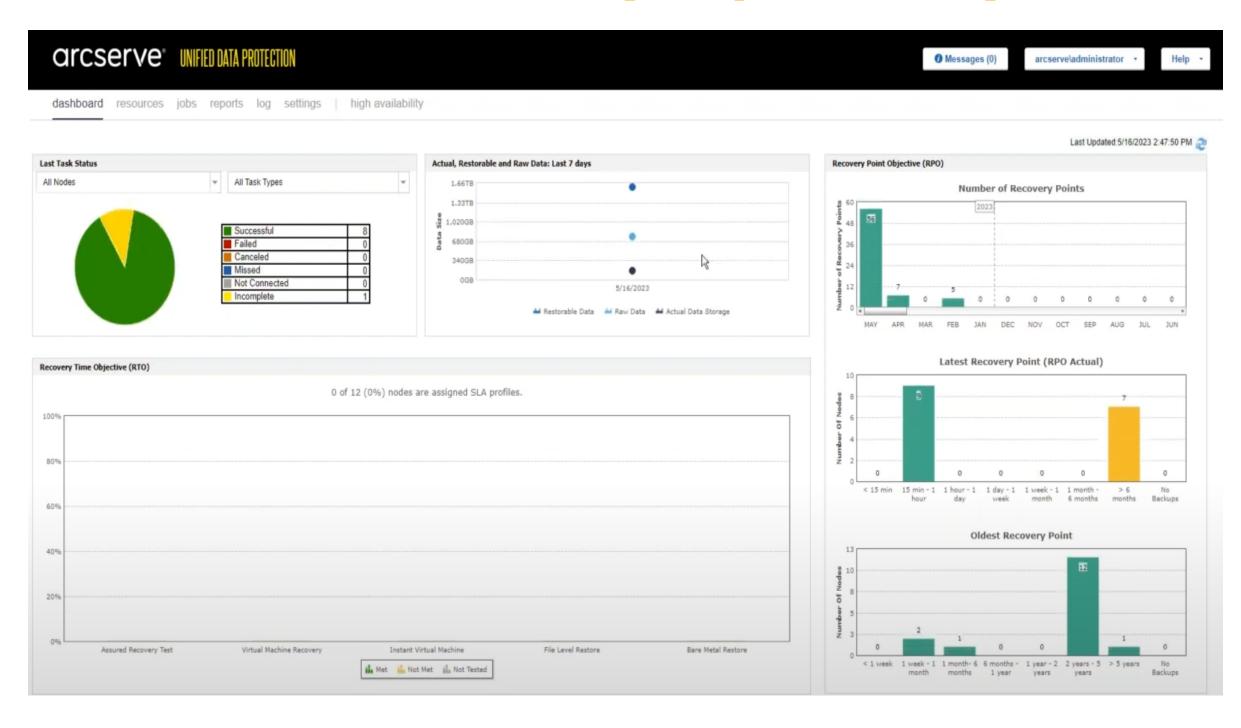


Arcserve UDP 10: Management Console Options

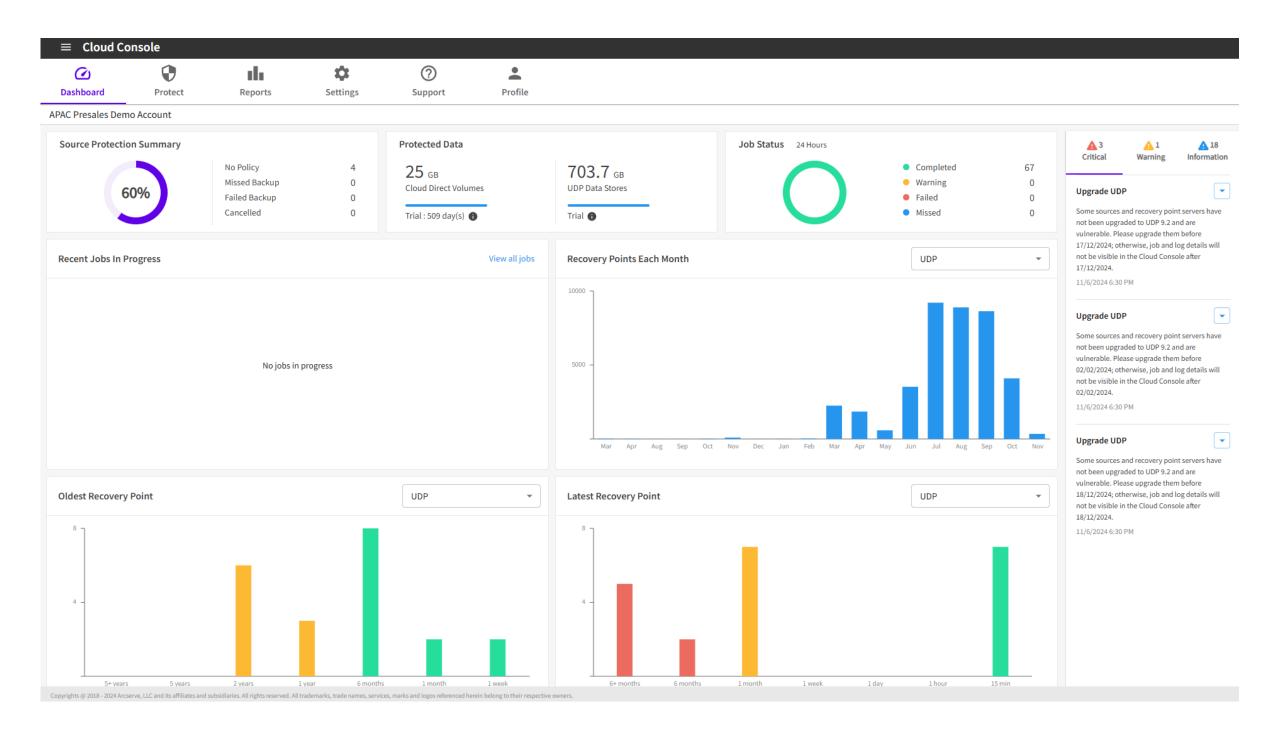
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UDP Console (on-premises)



UDP Cloud Console





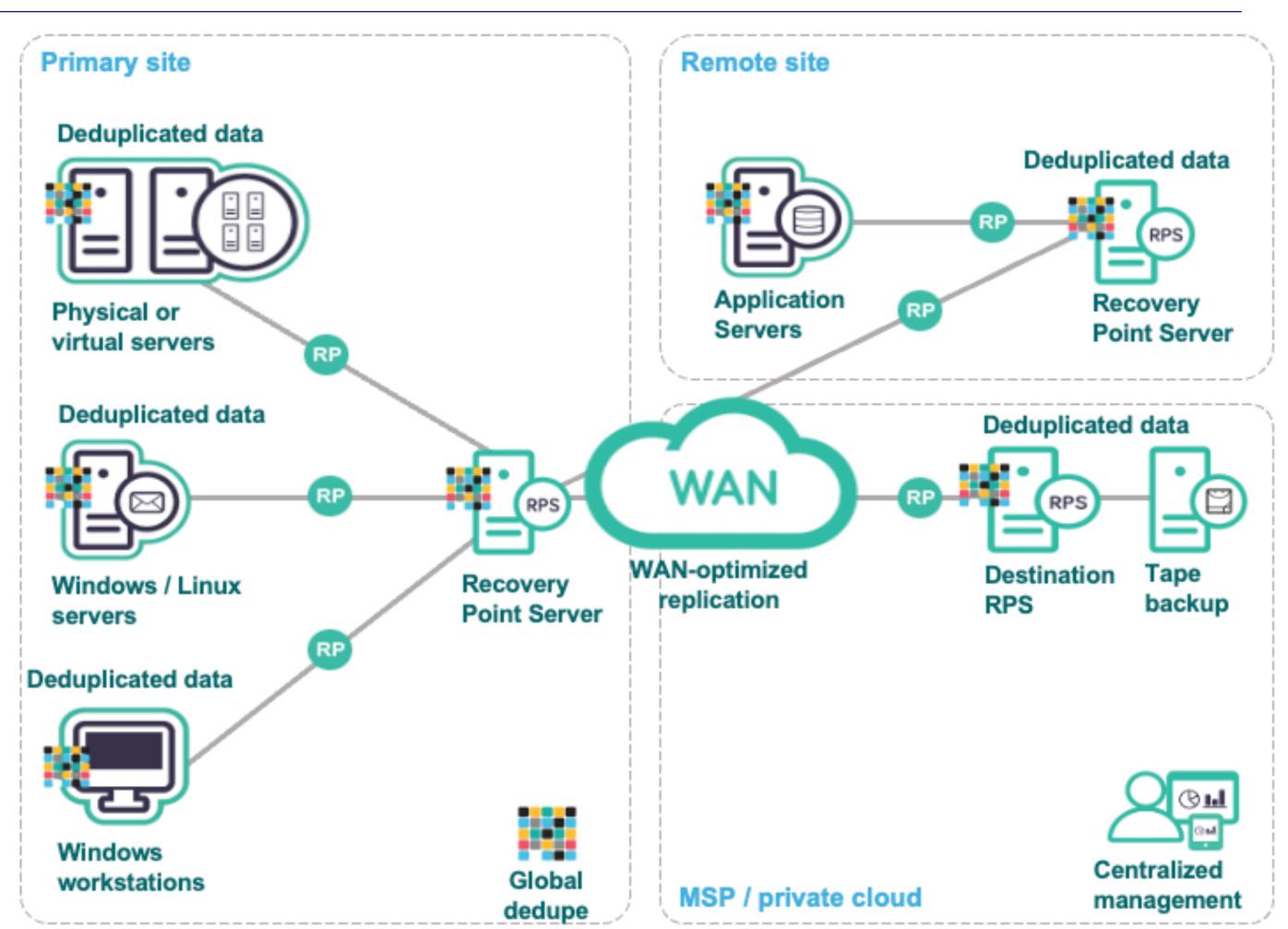
Global Deduplication @ Source

Data Capacity Optimized Backup

- Saves disk space & bandwidth
- Global deduplication, compression & encryption for efficiency & security

Global Deduplication

- Deduplication at source → faster backups
- Applied across all recovery points
- Performed in-line as data is written





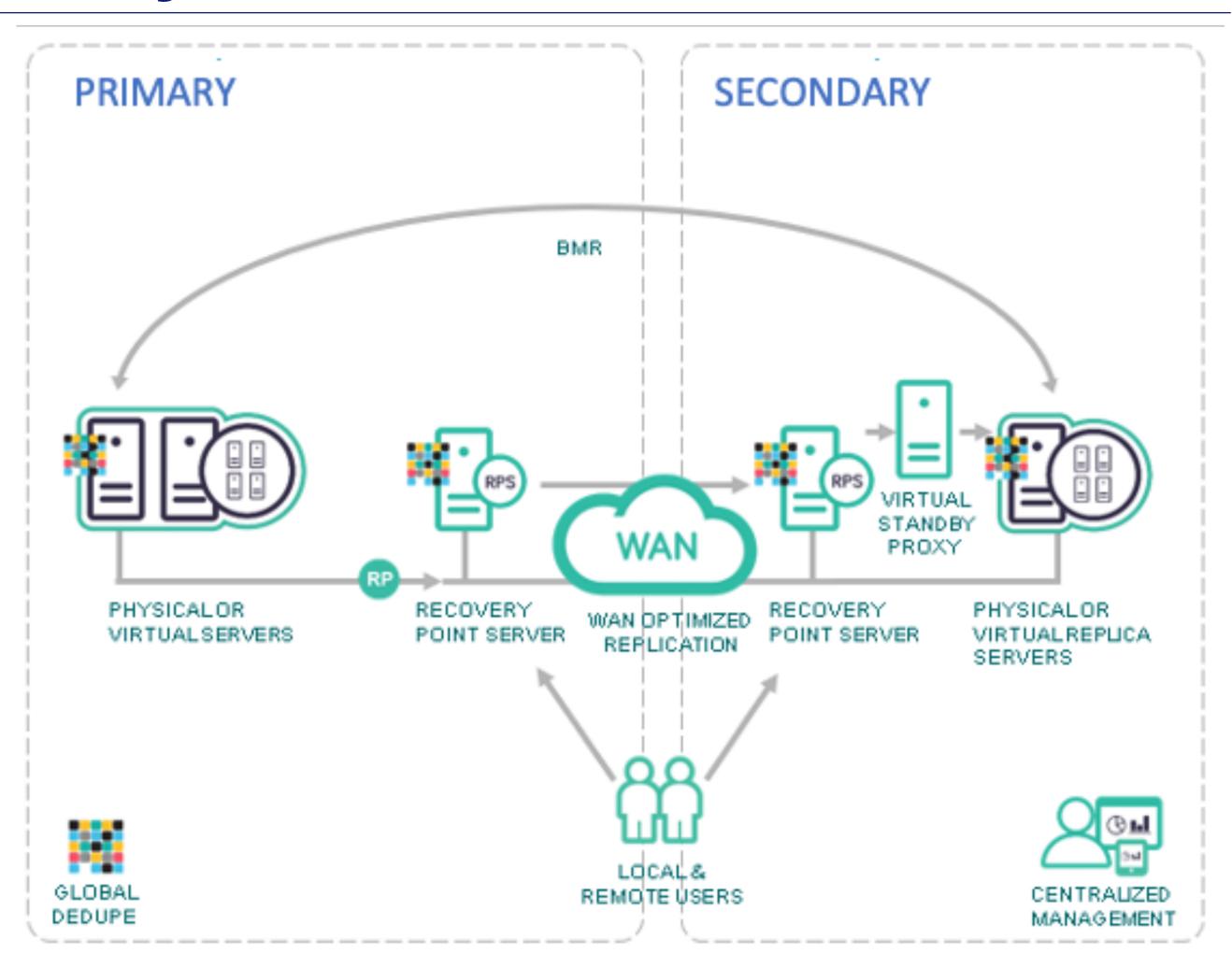
Cluster-like HA & Instant Recovery

Virtual Standby

- HA with auto/manual switchover
- Independent clone VM, updated every backup
- Built-in resilience for apps & file servers

Instant VM & BMR Recovery

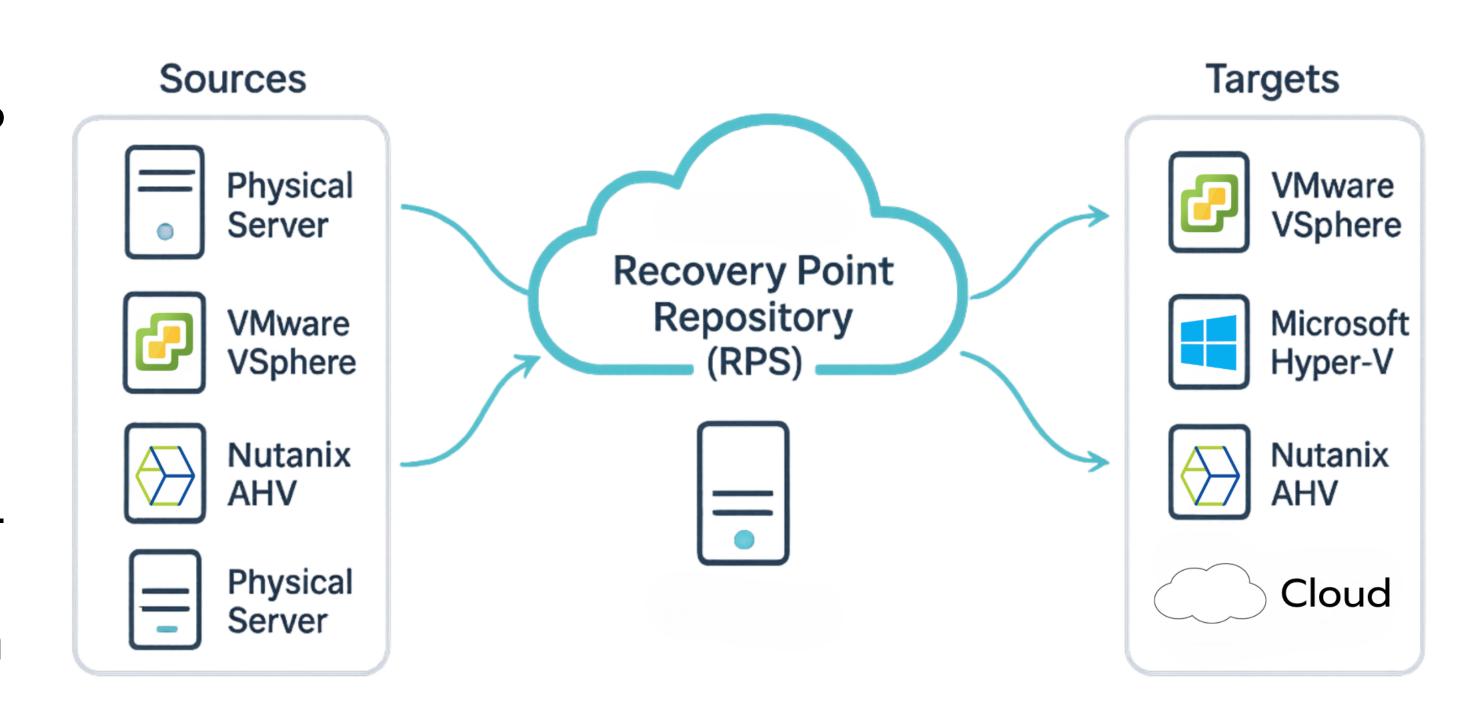
- Restore Windows/Linux VMs in ~2 mins
- Supports VMware, Hyper-V, Nutanix, AWS, Azure (agent/agentless)
- V2V, V2P & Instant BMR for local/remote recovery





Any-to-Any Recovery

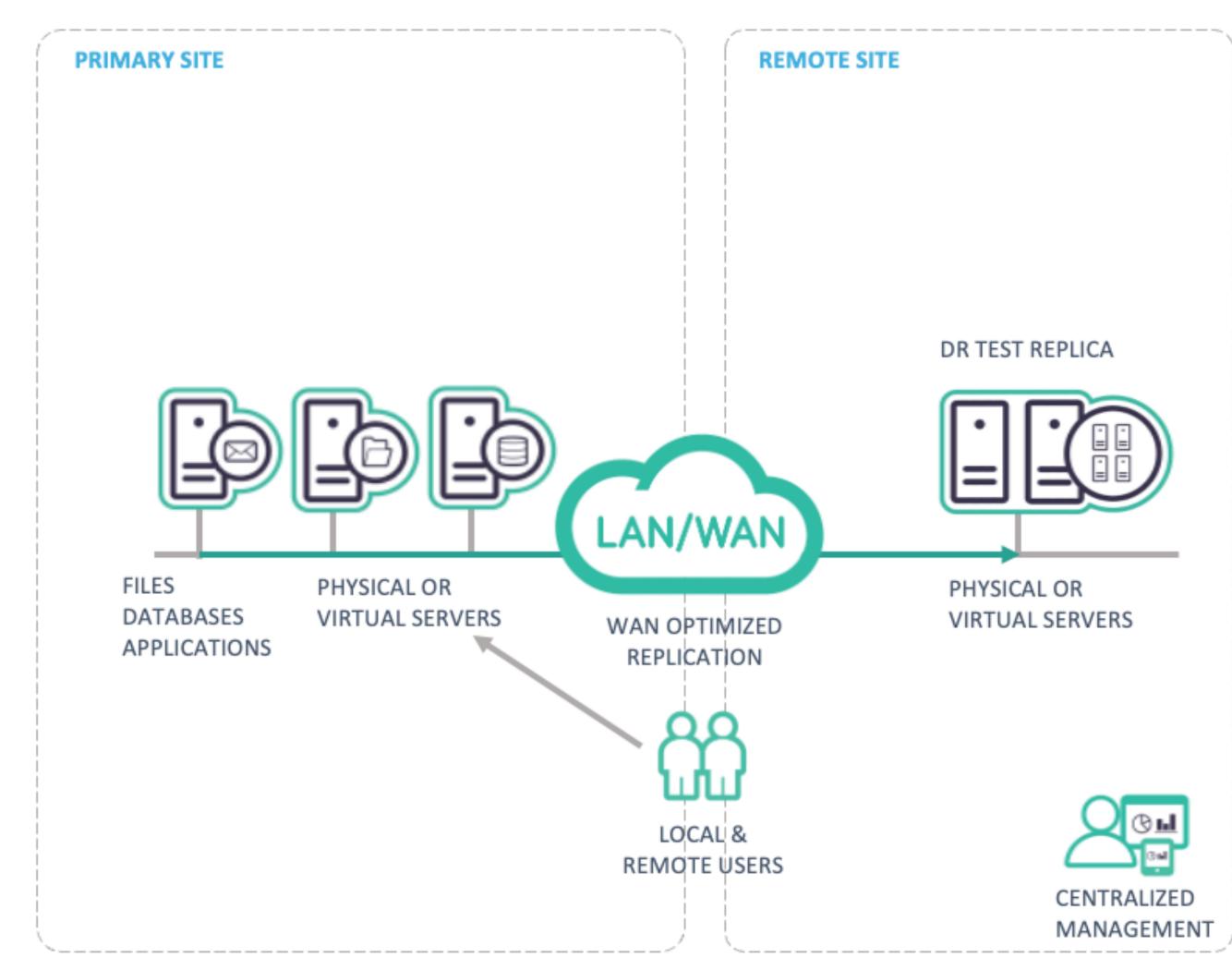
- Recover workloads across platforms
 (VMware ↔ Hyper-V ↔ AHV) plus P2V/V2P
- Instant VM / Virtual Standby for minimal downtime
- Automated disk/driver conversion and boot mode alignment (VMDK/VHDX/AHV, BIOS/UEFI)
- Non-disruptive DR tests with complianceready reports
- Failback to the original or a new platform when ready



Fully Automated DR Testing

Assured Recovery

- Lowers DR testing costs & eases compliance
- Automated, non-disruptive testing on replica servers
- No production downtime, zero business impact
- Flexible: automated or scheduled testing
- Reports validate recoverability for business & auditors
- Mount recovery point as local disk to verify data integrity



Arcserve 10.2 - What's New? arcserve® © 2025 Arcserve. All rights reserved

New Features

- Cyber Resilient Storage (CRS) Account Support
 - Back up and replicate data to Arcserve-supported CRS endpoints, with immutable snapshots for ransomware protection.
- Arcserve Cloud Cyber Resilient Data Store
 - Take immutable snapshots directly to Arcserve Cloud CRS for enhanced data protection.
- Cloud Data Store Support
 - Add and import datastores on AWS, Azure, Google Cloud Platform.

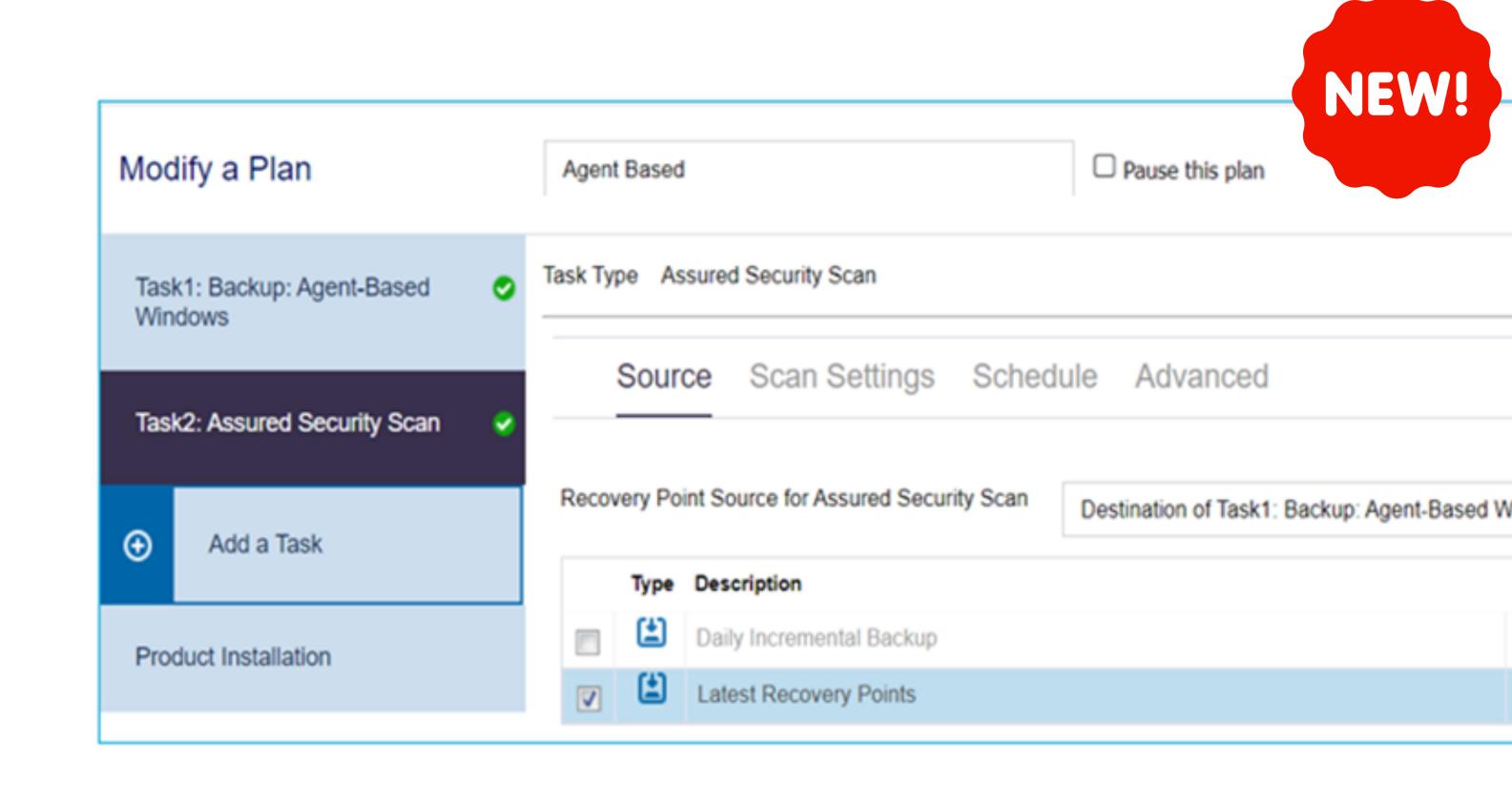
Enhancements

- Assured Security Scan Scan recovery points for malware/malicious files before restoring (Windows only).
- Virtual Standby to Google Cloud Convert recovery points to VM format on Google Cloud for instant HA/DR.
- Ad-hoc Virtual Standby On-demand VM conversion from recovery points for immediate failover.
- Read-Only Import/Mount Import an existing datastore as read-only for recovery purposes.
- One-to-Many Replication Replicate from one source datastore to multiple destinations.
- Mount SQL Database Mount SQL Server databases directly for recovery.
- Remove Shared Folder (RSF) Simplifies datastore operations without shared folder dependencies.
- UNC Path Password Length Supports up to 120 characters for RPS datastore UNC path passwords.
- TLS 1.3 Support Strengthened security during data transmission.

Assured Security Scan

Protect Against Re-Infection

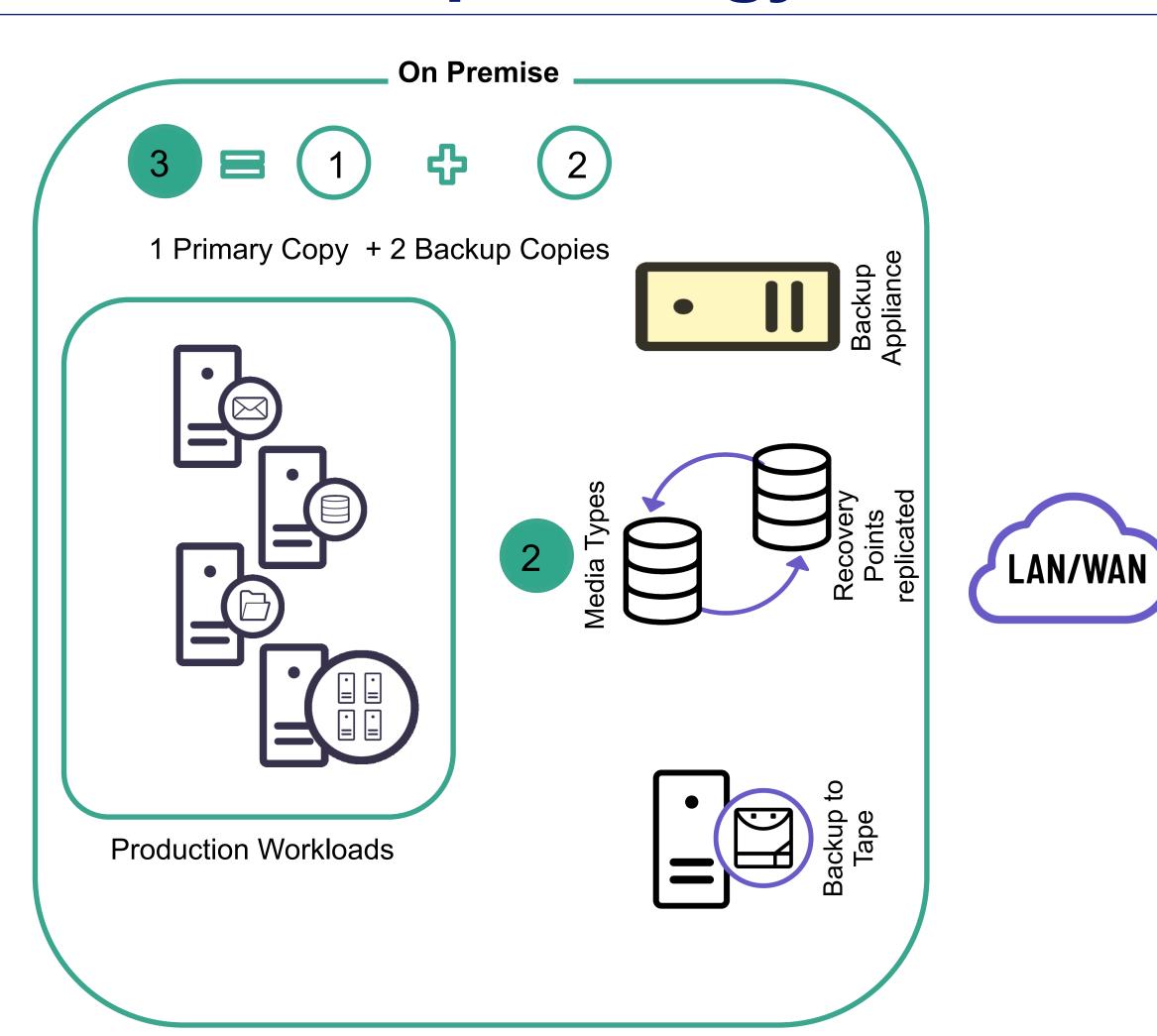
- Scan backup & replica data for malware
- Run automatically (protection plan) or on-demand
- Trigger anytime: after backup or before recovery
- Supports agent-based, host-based, file paths & Oracle DB
- Reports malicious files in recovery points

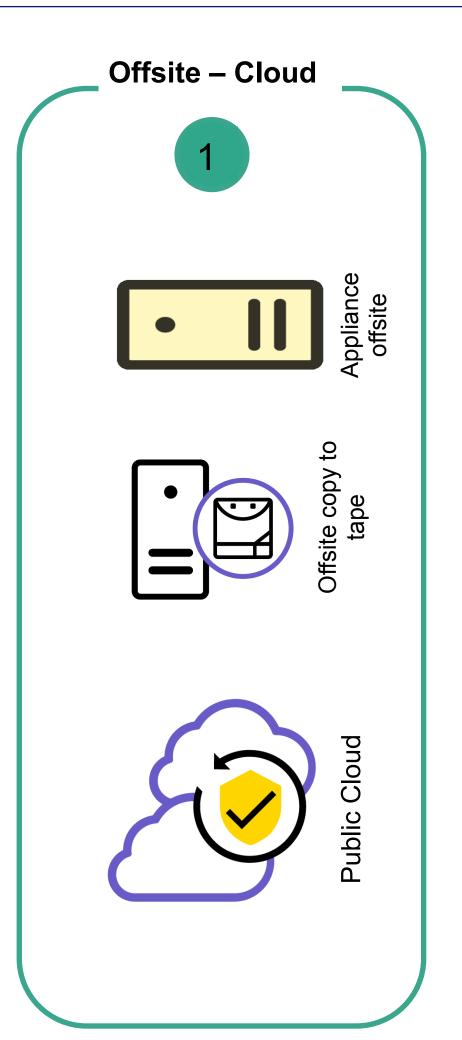




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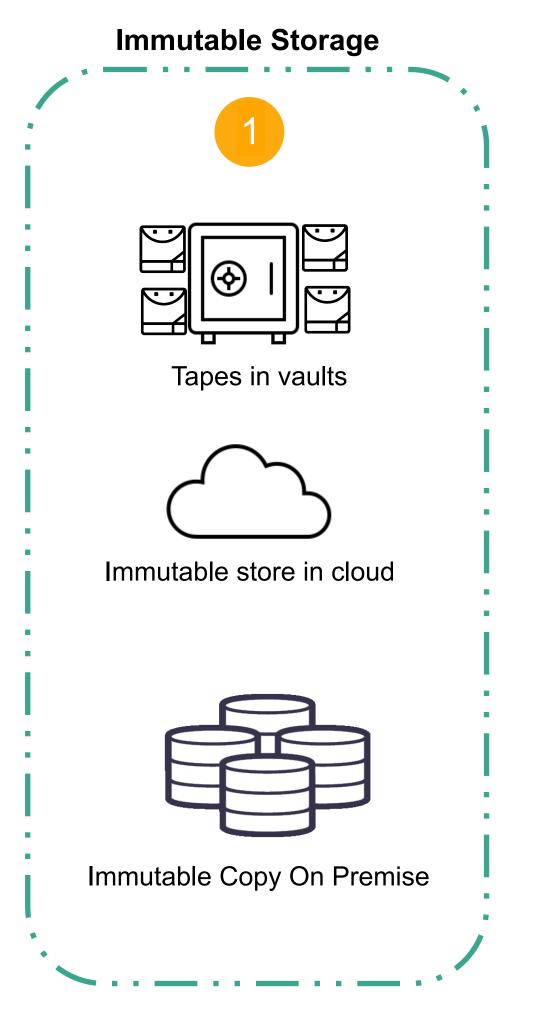
3-2-1-1 Backup Strategy





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What Does Immutable Really Mean?



Data is FIXED

Unchangeable

Cannot be deleted

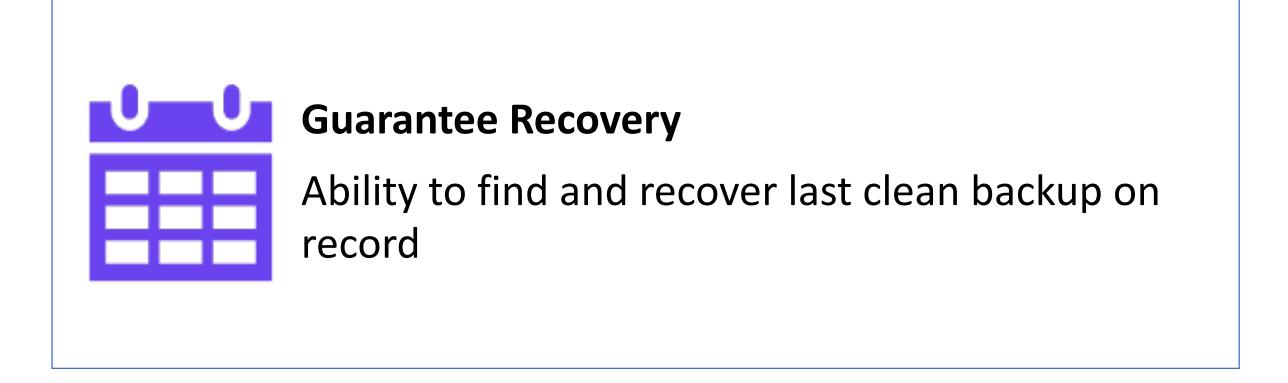
Impervious to ransomware infections



Protection + Compliance

Data corruption, malware, malicious or accidental data deletion

Meet compliance regulations by ensuring provably accurate historical data retained

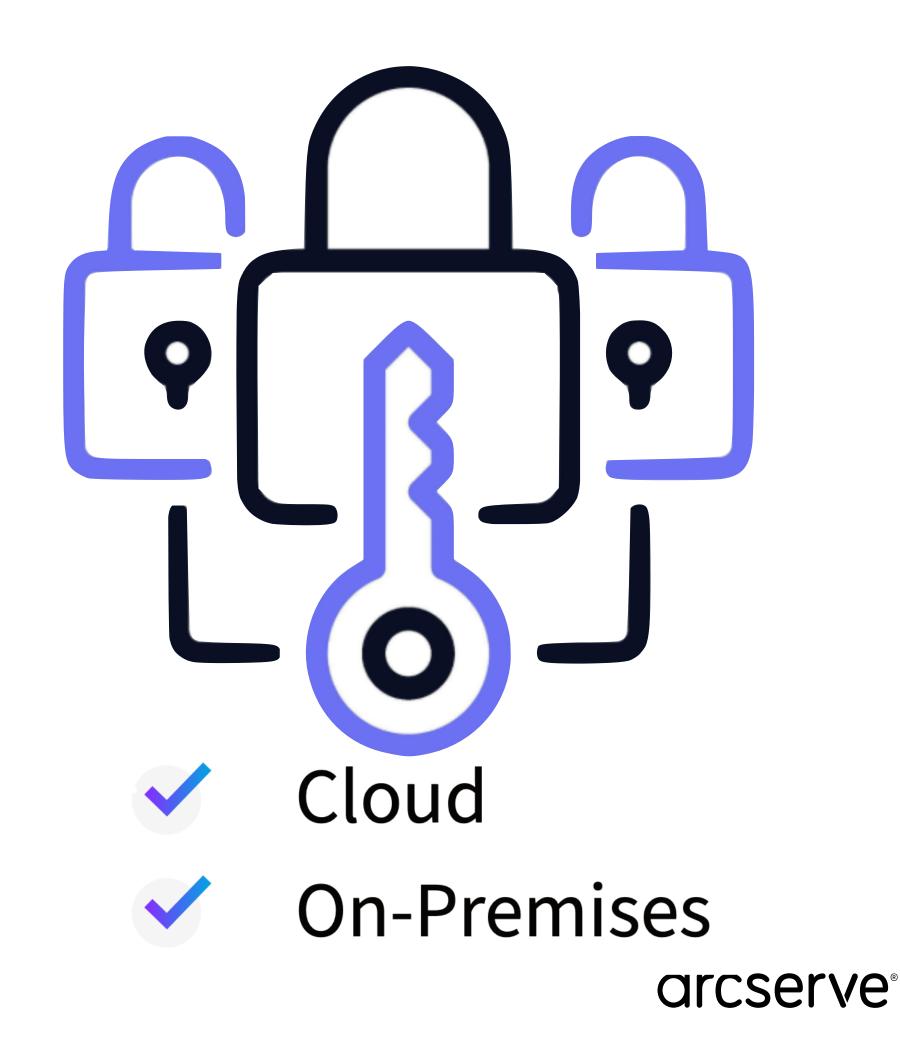


Arcserve Cyber Resilient Storage

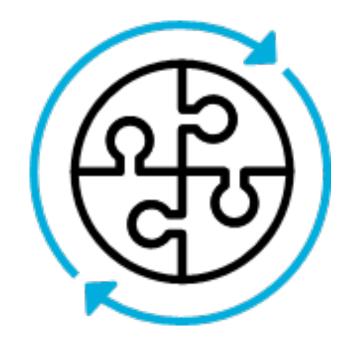
CRS works with UDP 10.2 to safeguard data from cyberattacks.

It enables immutable snapshots of entire data stores on-premises.

Your data remains unchangeable and fully recoverable against ransomware and threats.

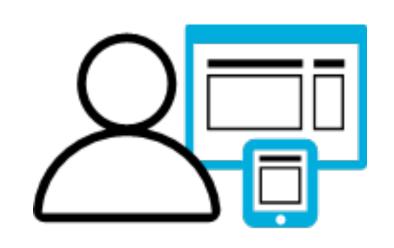


Arcserve Cyber Resilient Storage





Keep backups safe & restorable with immutable, tamper-proof storage



Regulatory Compliance Hybrid Cloud Protection

Simplify data retention for healthcare, finance & government



Migrate to resilient storage with security controls, no disruption

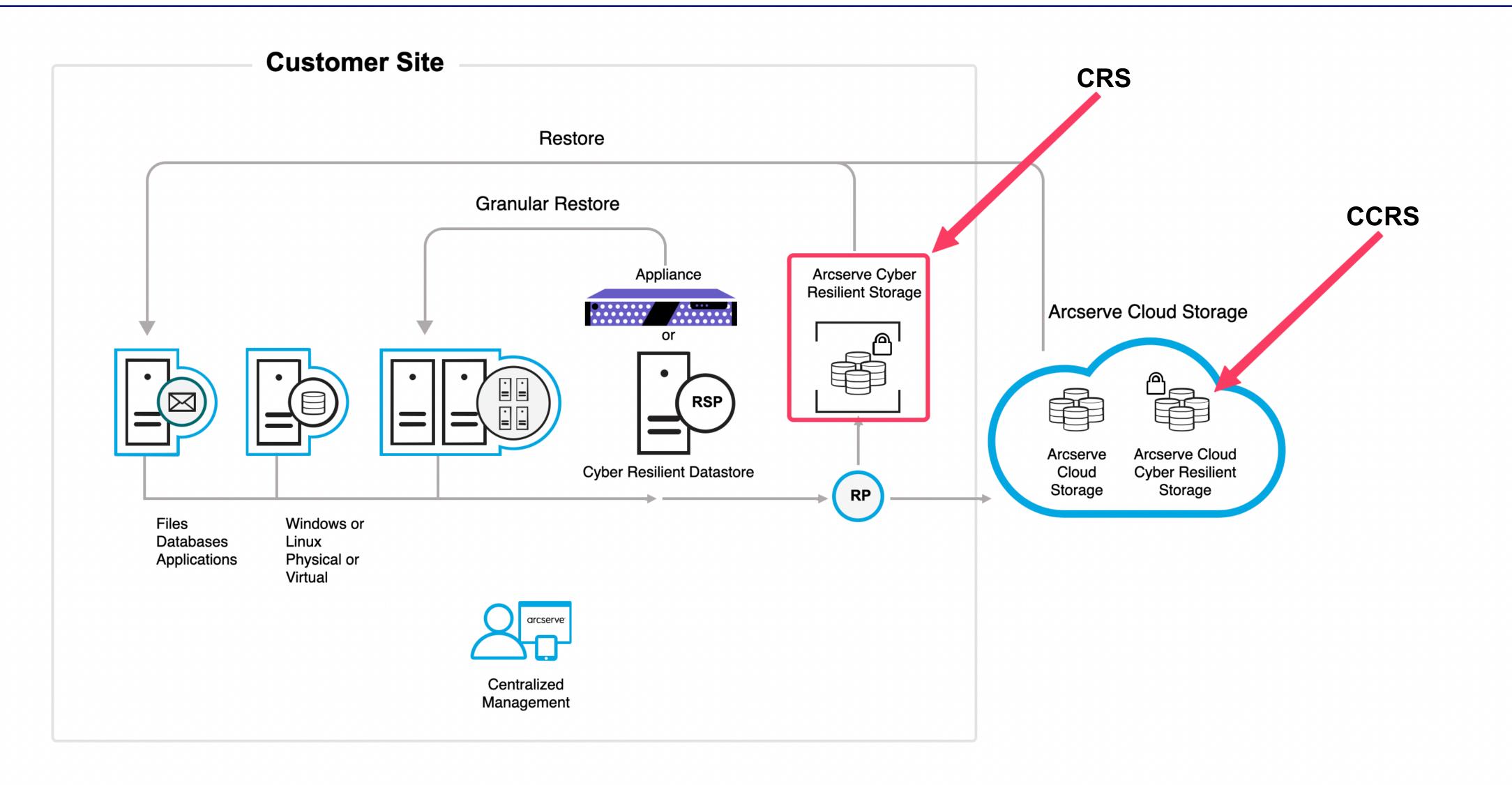


Storage Optimization

Save costs via deduplication & controls while boosting resilience



Immutable backups protect critical business data



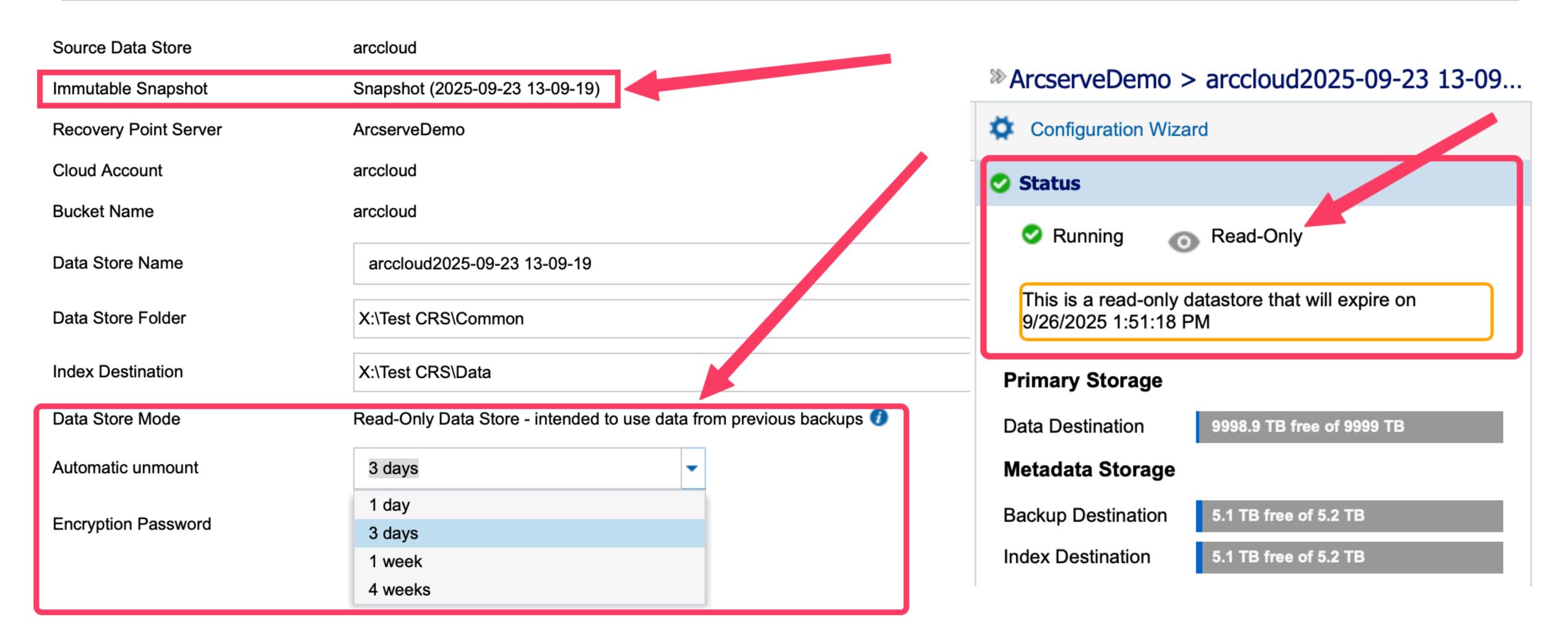
Retention Policy

- Flexible Retention (Governance Mode)
 Users with specific IAM permissions can overwrite or delete protected object versions during the retention period.
- Compliance Retention (Compliance Mode)
 No users can overwrite or delete protected object versions during the retention period.
- Flexible Retention (Governance Mode)
- Users with specific IAM permissions can overwrite or delete protected object versions during the retention period.
 - Best for organizations that need **flexibility** with authorized admin control.
- Compliance Retention (Compliance Mode)
- No users can overwrite or delete protected object versions during the retention period.
 - Best for use cases requiring strict compliance with regulations (e.g., finance, healthcare, government).

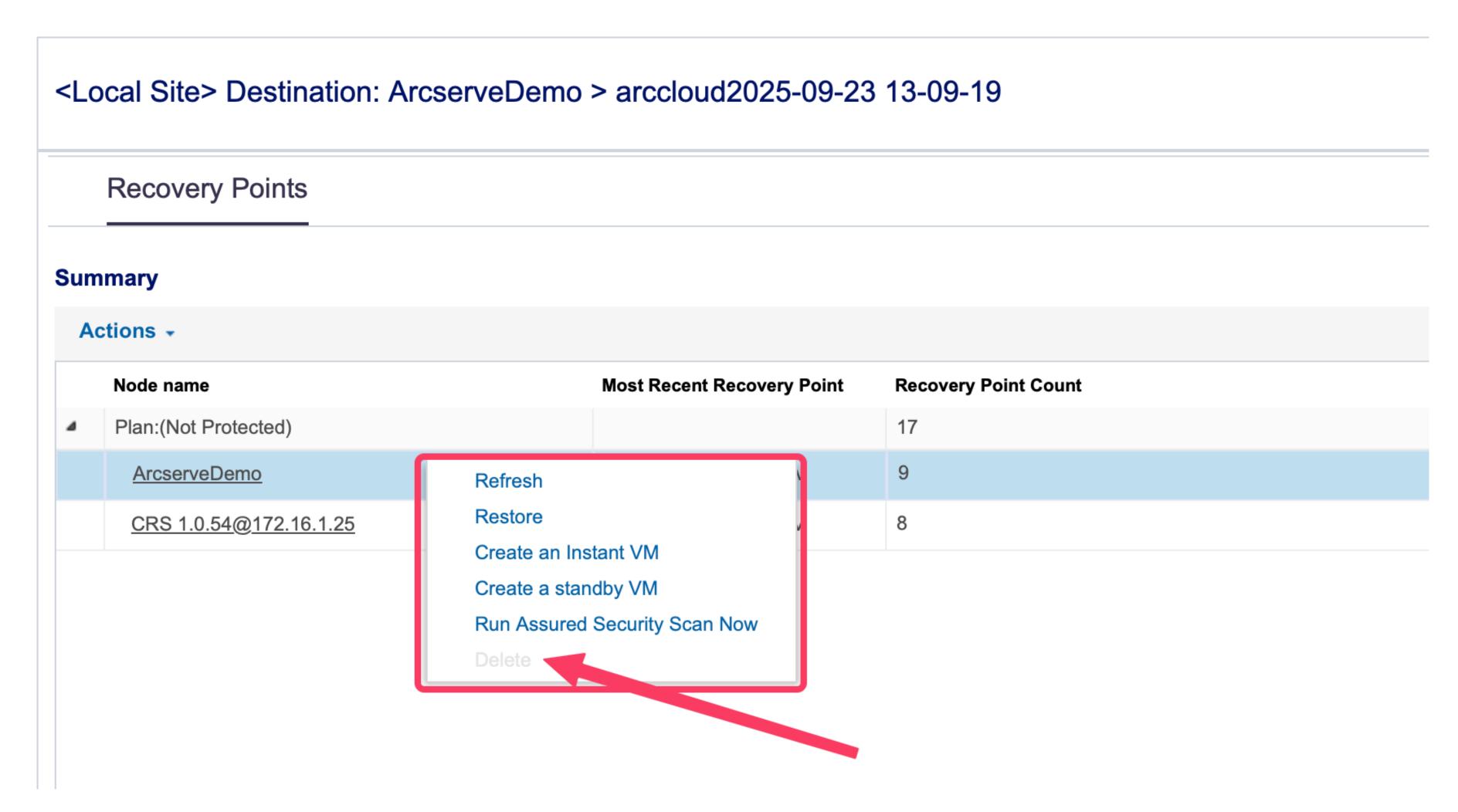
Immutable Snapshot Schedule Frequence	cy control of the con					
✓ Daily						
Snapshot Time	00	:	00	•		
Retention Period in Days	7					
✓ Weekly						
Run Schedule Day	Friday					
Snapshot Time	00	:	00	•		
Retention Period in Weeks	5					
Monthly						
Start Day/Week	Day	-	1	•		
Snapshot Time	00	:	00	•		
Retention Period in Months	12					

		Name	Status	Plan Count	Immutable Snapshots	Stored Data	Deduplication	Compression	Overall Data Reduction	Space Occupied
4	<u>_</u>	ArcserveDemo								
		arccloud	0	2	<u>1</u>	234.03 GB	43%	20%	54%	106.53 GB
		□ <u>RPS01</u>	•	<u>1</u>	N/A	12.61 GB	6%	26%	30%	8.8 GB

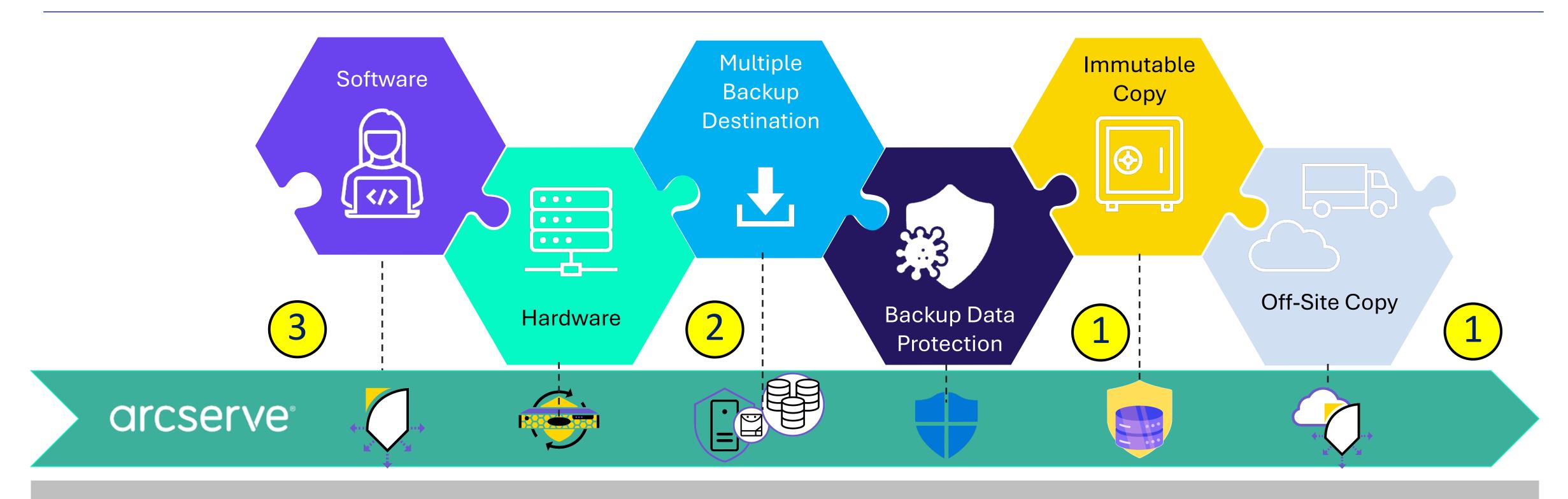
0				
2	2	0	0	0
Snapshot (9/23/2025	1:09:19 PM)			
	1.00.10 1 101)			



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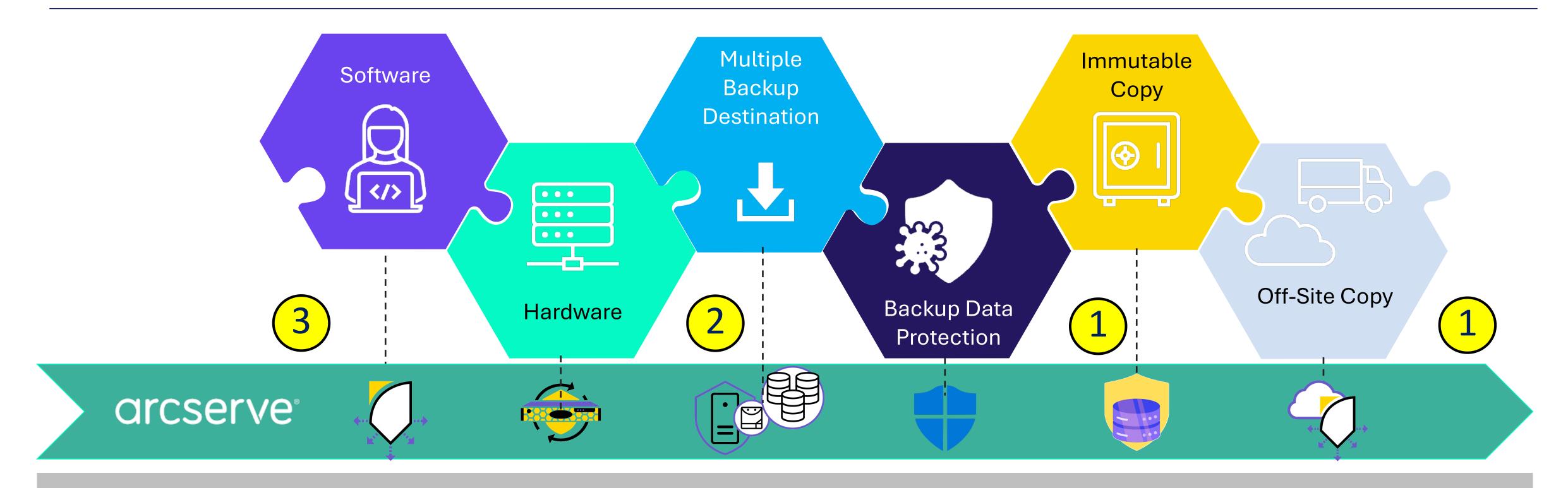
Arcserve: TRUE End to End Solution





Guaranteed Access to Data for Recovery From Ransomware

Arcserve: TRUE End Solution





Guaranteed Access to Data for Recovery From Ransomware



