



Security & Networking ReAIImagined

Secure and accelerate cloud, data, and AI everywhere

The AI Fast Lane: Enabling Secure AI Adoption with Netskope One AI Security

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Solution Engineer



The executive dilemma requires balancing rapid AI innovation with absolute data protection



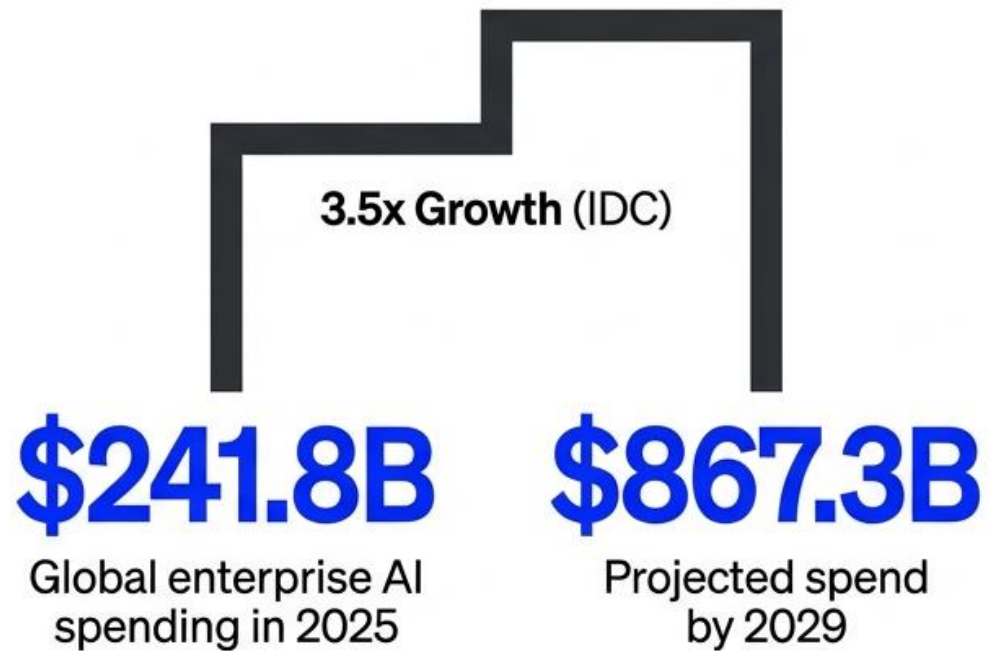
CEOs are delivering a double-edged mandate: integrate AI to drive measurable business value, while simultaneously acting as gatekeepers against overspending, data leaks, and compliance fines (e.g., EU AI Act, GDPR).



The AI Supercycle Has Arrived

Enterprise investment is accelerating at an unprecedented pace – creating immense opportunity and massive new security blind spots.

THE MARKET REALITY



THE OPERATIONAL REALITY

200% YoY increase in GenAI app users

500% Surge in prompts sent to GenAI services annually



Netskope One a true SASE solution



Netskope: A Leader in SSE. A leader in SASE.

2026 Gartner Magic Quadrant for Security Service Edge

Figure 1: Magic Quadrant for Security Service Edge



Gartner

2026 Gartner Magic Quadrant for Single-Vendor SASE

Figure 1: Magic Quadrant for SASE Platforms



Gartner

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*Gartner, Magic Quadrant for Security Service Edge, Charlie Winckless, Thomas Lintemuth, Dale Koeppen, Charanpal Bhogal, May 20, 2025

*Gartner, Magic Quadrant for Single-Vendor SASE, Andrew Lerner, Neil MacDonald, Jonathan Forest, Charlie Winckless, July 3, 2024.

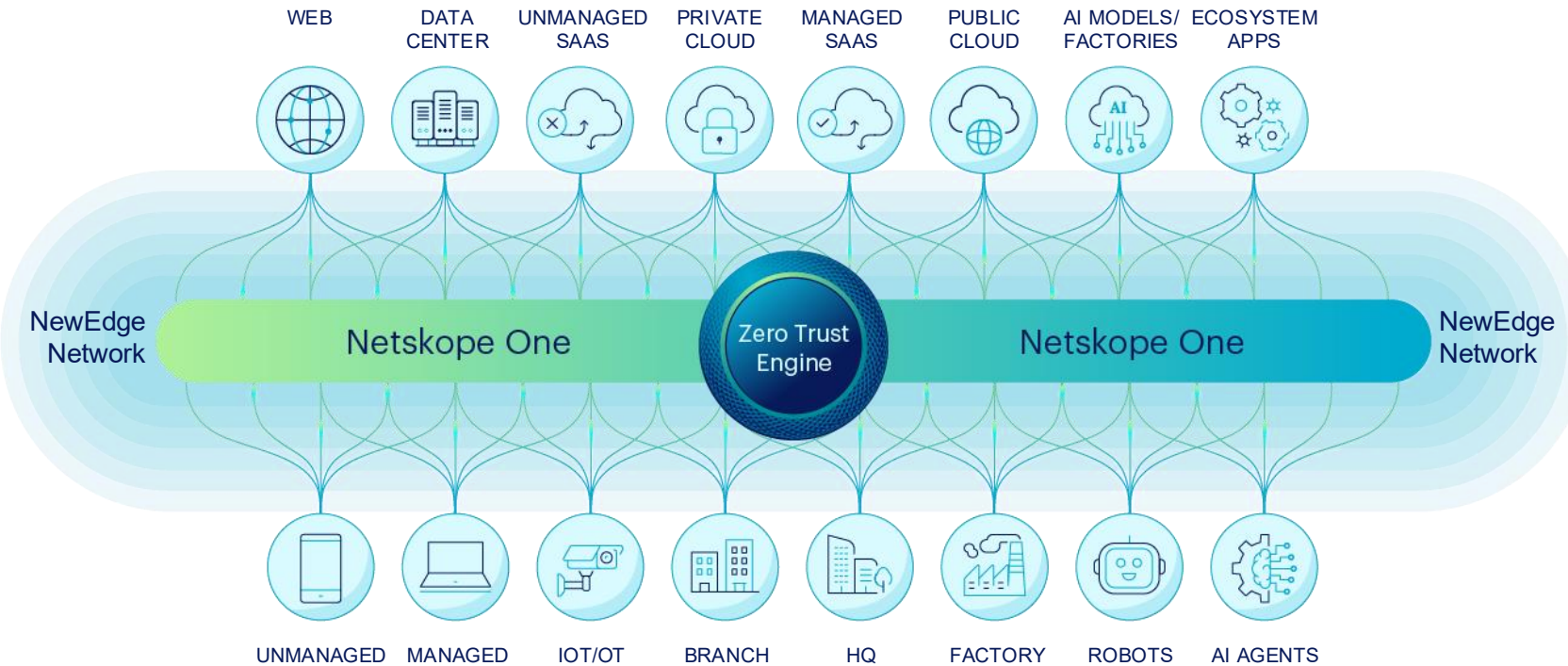
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Netskope One

Security and networking reimagined

One Console
One Engine
One Client
One Network
One Gateway



Comprehensive

Security
Services

Network
Services

Analytics
Services



Netskope One AI Security Has Arrived



Data Security

Unified discovery and protection of data everywhere



AI Security

A single solution to govern the AI ecosystem and protect data



Secure Access

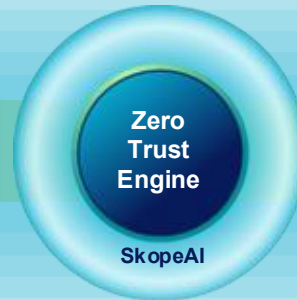
Fast, safe access to web, SaaS, and private apps from anyone, anywhere



Single-Vendor SASE

Converged networking and security delivering security, performance, and simplicity

Netskope One



Netskope One

NewEdge Network



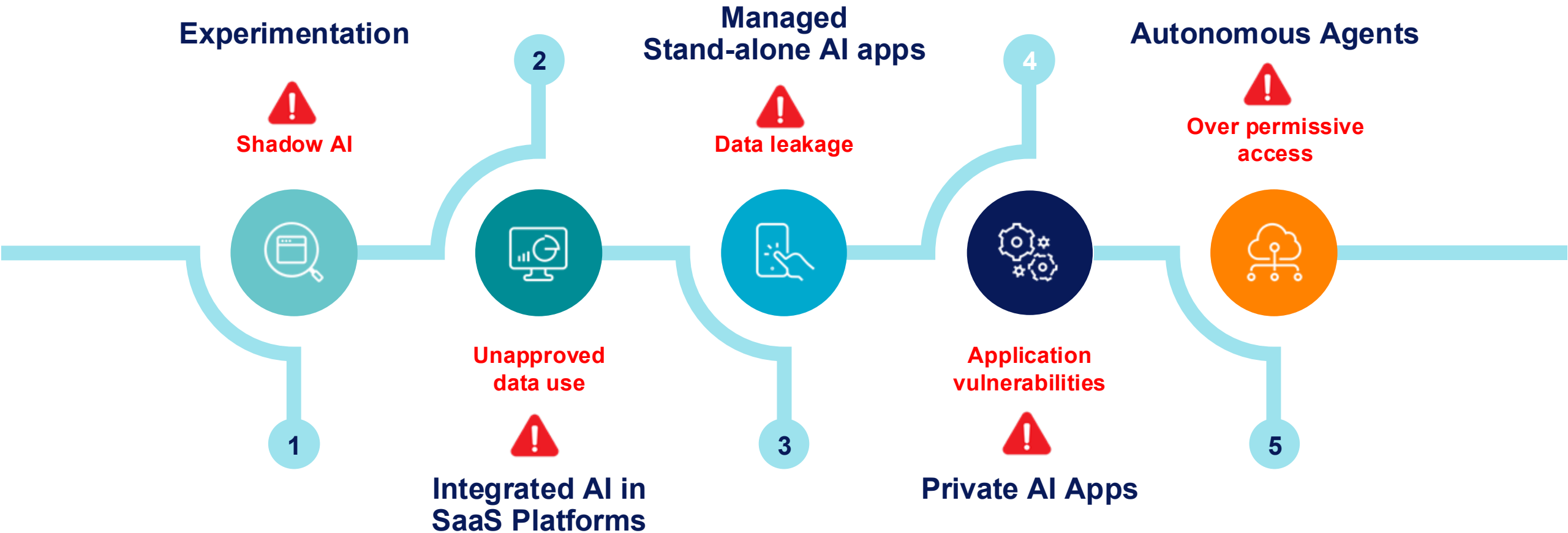


Why Netskope?

The AI Fast Lane. Smart AI Security. Full Data Control.



Common AI Adoption Journey



Netskope One AI Security

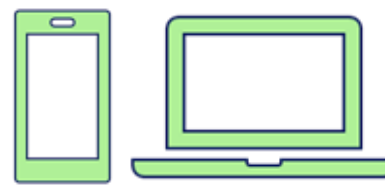


User to App

Agents

Custom
App to LLM

Data Sources



Netskope Skylight AI Security Products



AI Command Center

Receive a holistic view of AI usage and risk with centralized AI discovery, risk understanding, and remediation



Agentic Broker



Secure MCP-based agentic communications, giving organizations oversight of non-human AI interactions



AI Gateway



Delivers visibility, access control, and runtime inspection for private AI traffic, deployed on-prem or in your VPC



AI Guardrails



Protects AI from prompt injection, jailbreaks, unsafe use, and data leaks



Agent Action Control



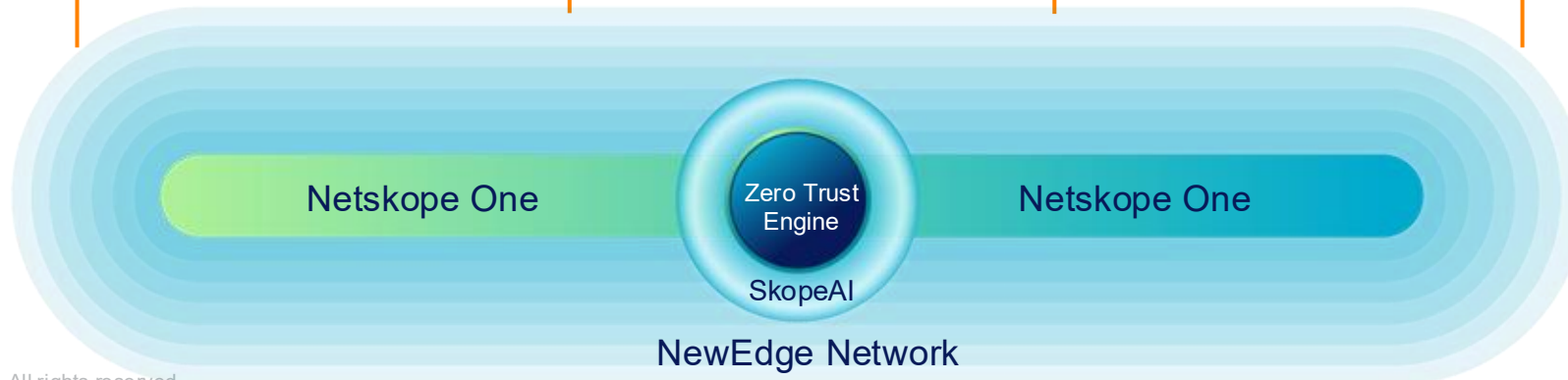
Identify, govern and control agent actions before they execute



AI Red Teaming



Stress-tests your privately hosted AI models with automated adversarial scenarios

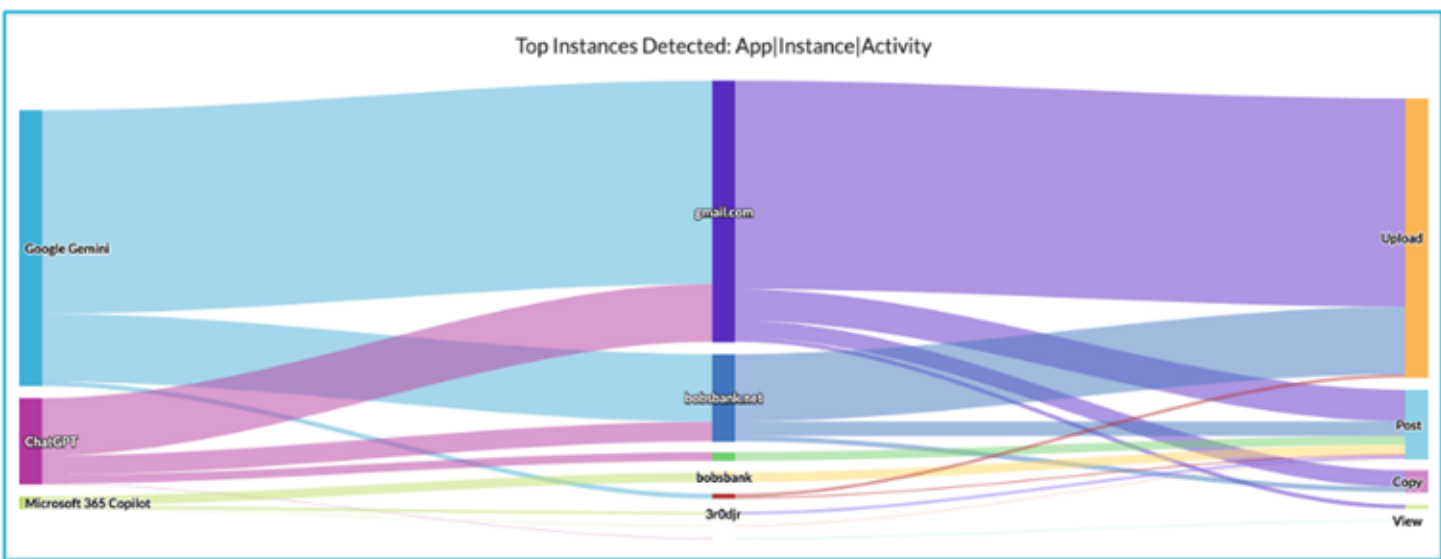


Understand AI Usage and Trends

- + Inform your AI governance and security strategy
- + Validate proper AI governance with existing controls
- + Surface key trends in AI usage and activities

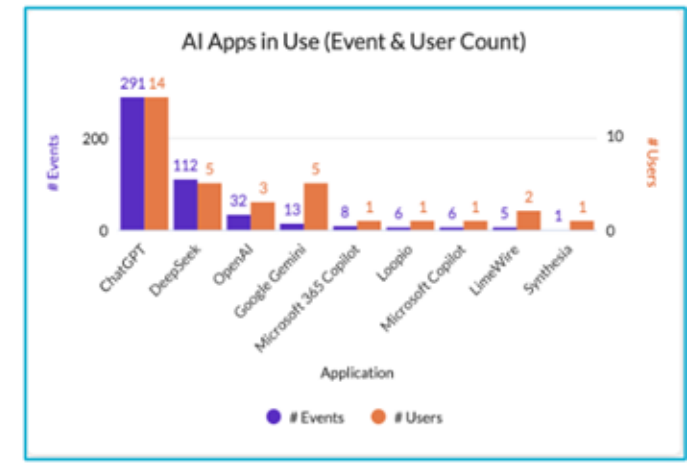
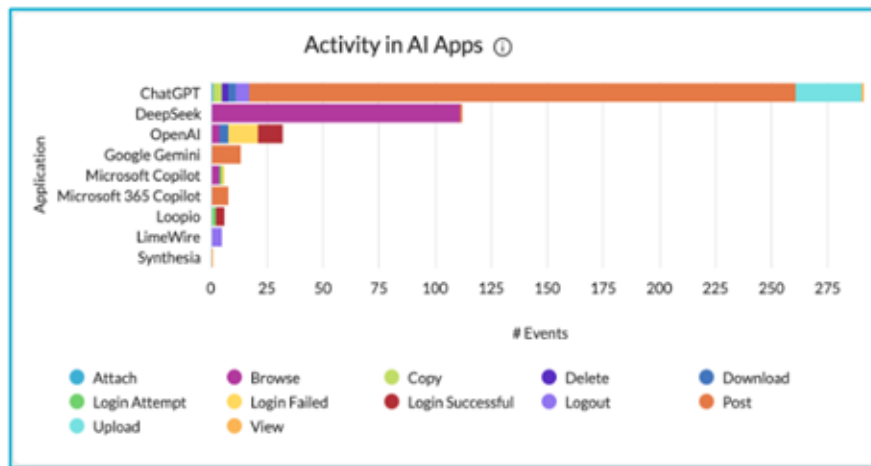
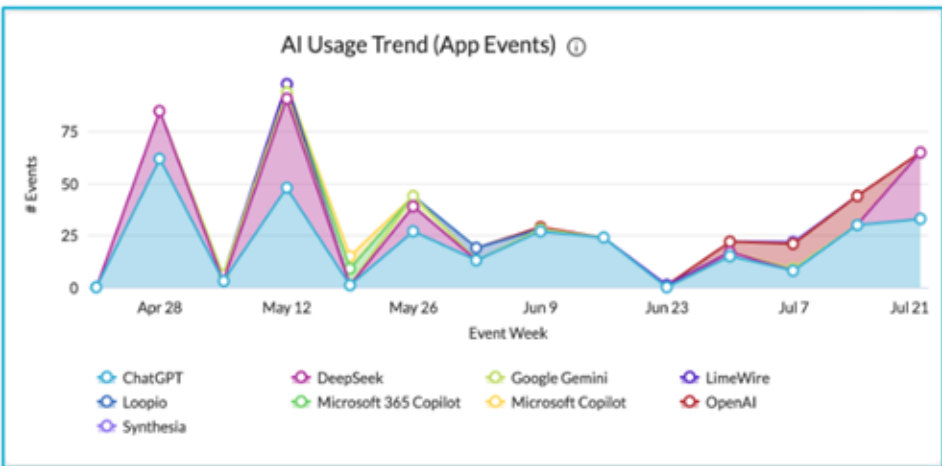


Start with Visibility

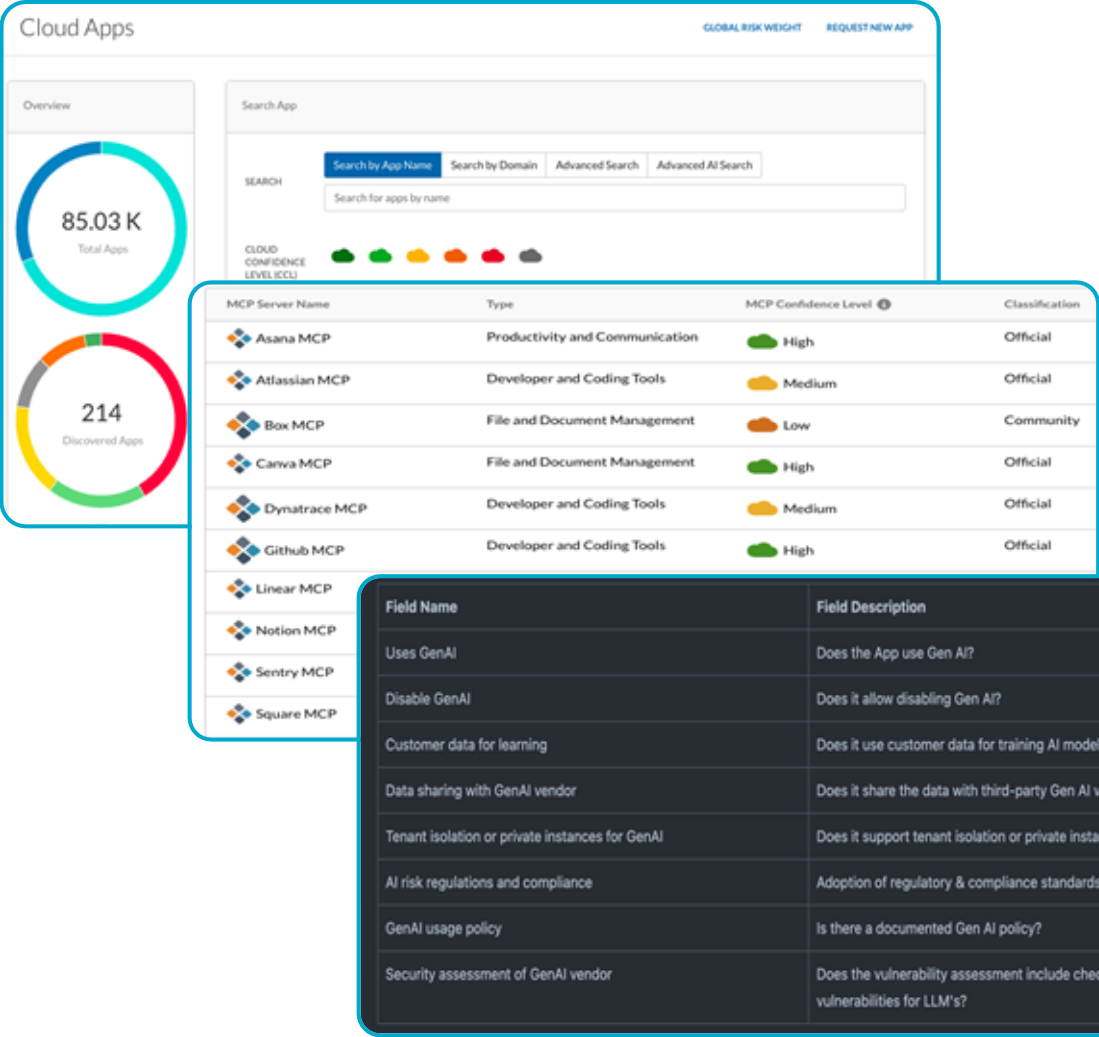


Instance Detail ⓘ

	Application	Application Instance ID	# Users	# Events
1	Microsoft 365 Copilot	bobsbank	1	35
2	ChatGPT	embedded-link	1	2
3	Microsoft 365 Copilot	fabioinsurance	1	2
4	Google Gemini	netskope.com	1	18
5	Google Gemini	bobsbank.net	1	250
6	Google Gemini	gmail.com	1	752
7	ChatGPT	bobsbank.net	1	72
8	Microsoft 365 Copilot	3r0djr	1	11
9	ChatGPT	unauthenticated	1	32
10	ChatGPT	gmail.com	1	213



Layer On Granular Risk Insights



Receive breath of risk understanding for AI and SaaS applications



Extend existing best-in-class adaptive risk scoring to MCP



Ensure compliance with enhanced visibility for AI use in SaaS



Capability Differentiator: Netskope Data Security Strength Applied to AI Usage

Classify Once

3,000+

Language Independent Data Identifiers

40+

Regulatory & Compliance Templates

160+

AI/ML Models Including 25+ AI/ML Models for Data Protection

High Speed Real-time In-Memory Architecture

Real-time Access & Policy Controls

Context & Risk Assessment

App

Content

Context

Data

Device

User

Policy Engine

Adaptive Response

Coach

Encrypt

Escalate

Quarantine

Unshare

Protect Data in AI Interactions



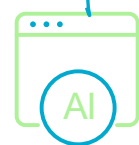
Agents



MCP



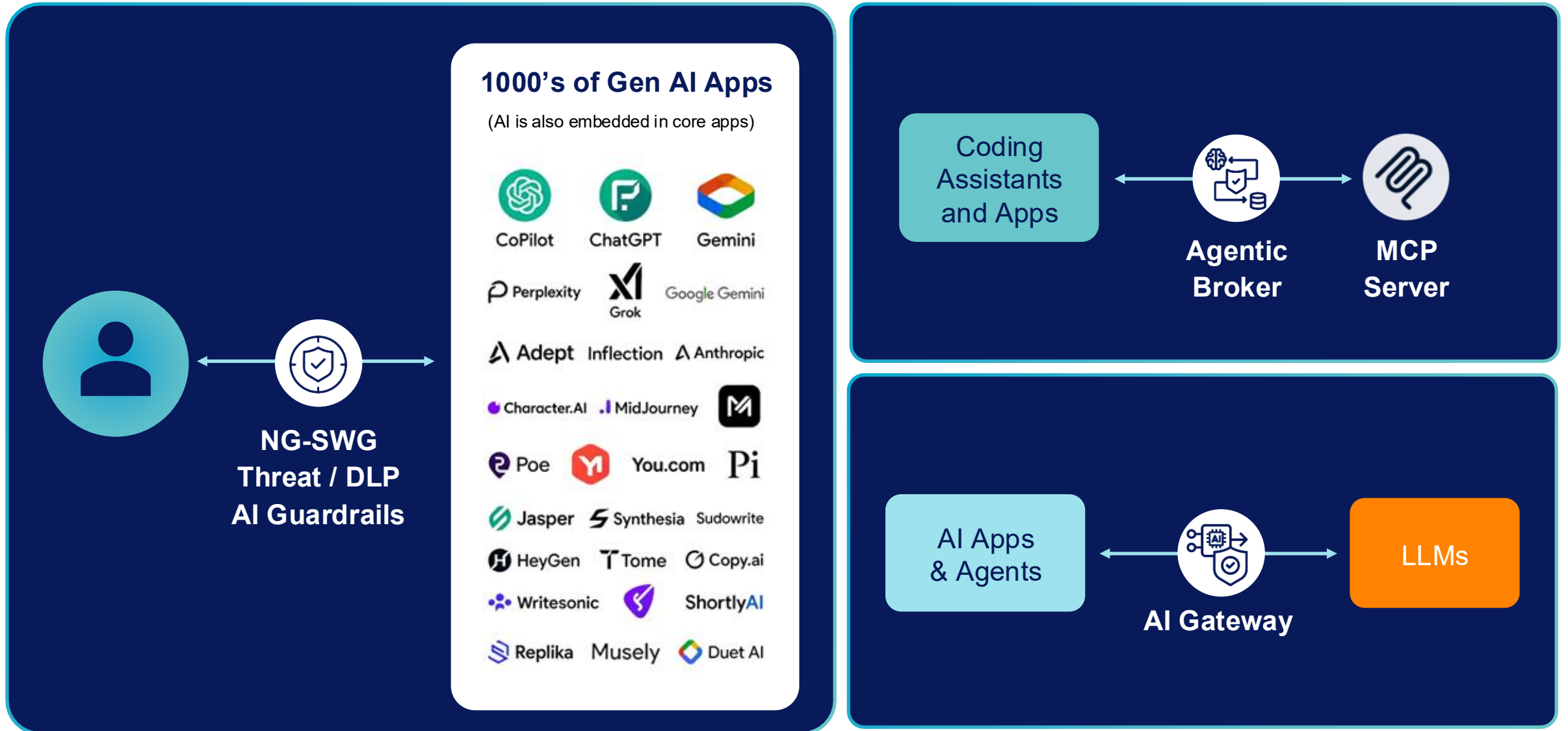
Gen AI Apps



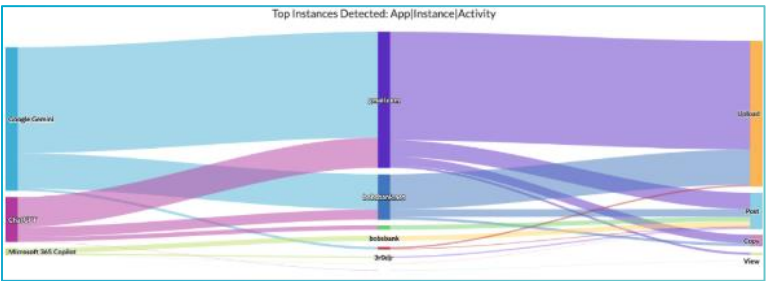
In-App AI



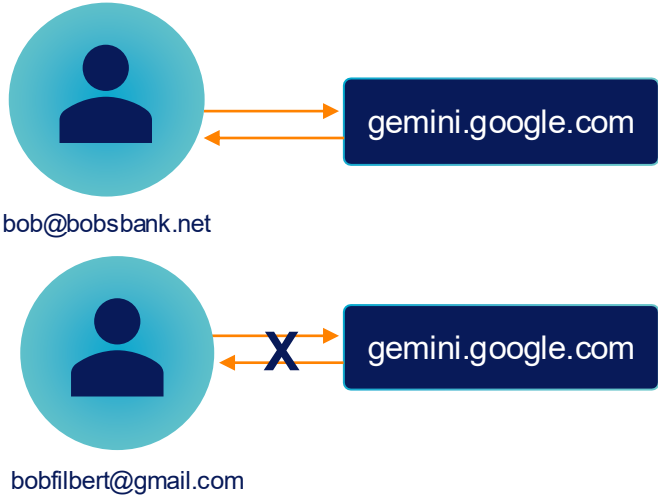
Secure Your Users and Agents, Everywhere



Securing User Interactions

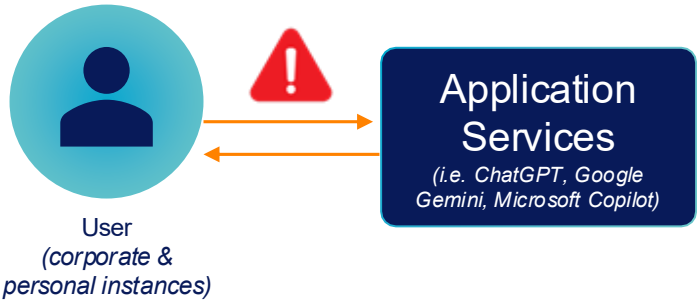


Access Control

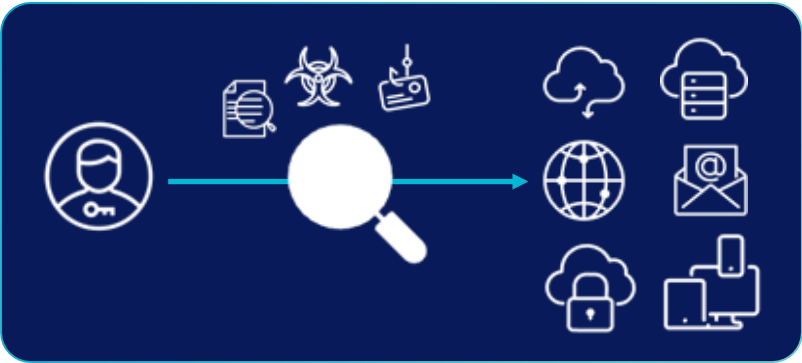


Data, Threat, and Guardrail Control

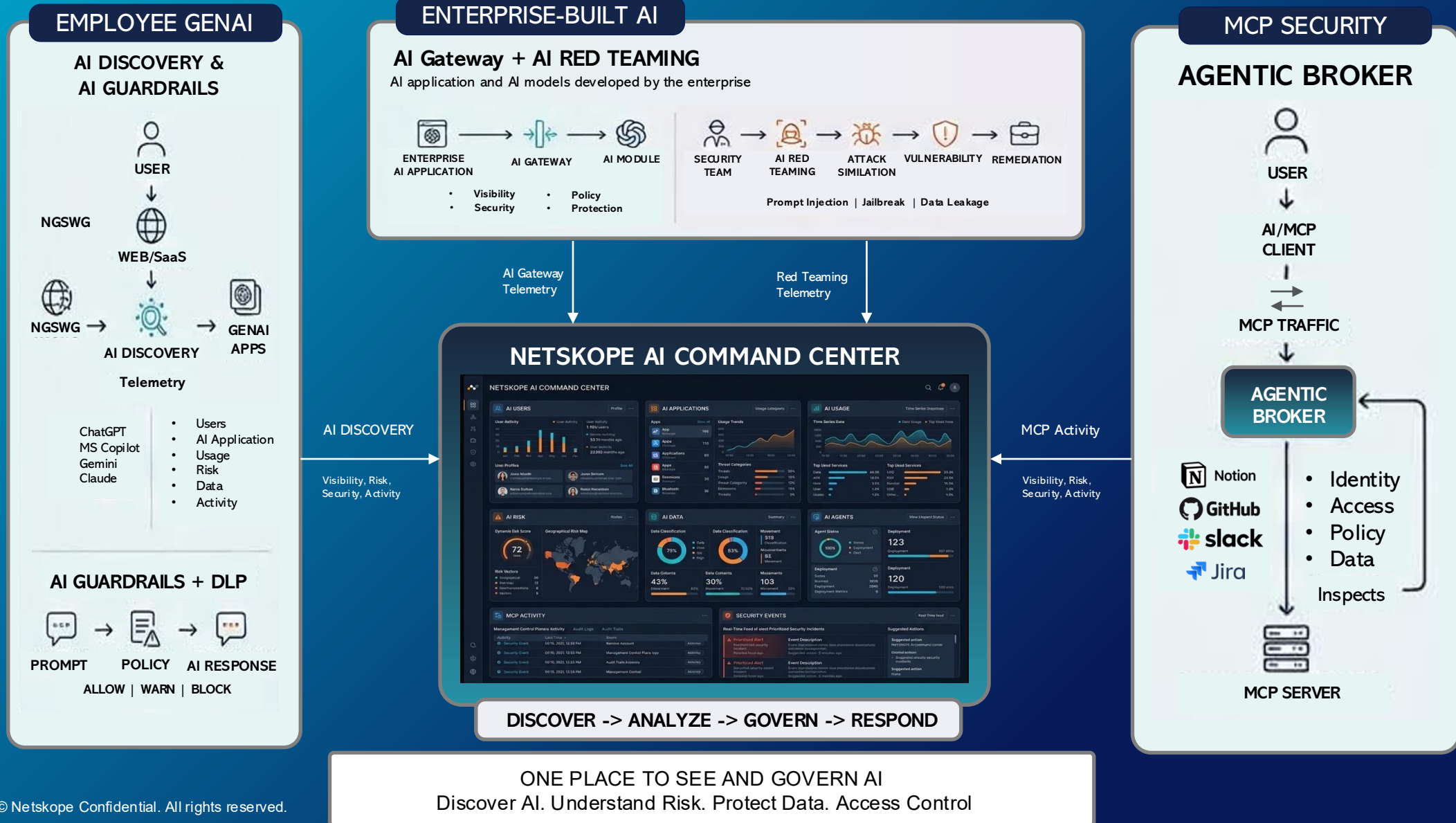
Visibility



Instance & Activity Control



The Path to Discovery and Enforcement Everywhere



Superior AI performance and resiliency are critical



The AI Fast Path: Eliminating the Security-vs-Speed Trade-Off

Legacy Detour



Traditional security backhauling creates massive network latency, effectively killing time-to-first-token (TTFT).

The Fast Lane



The Engine: A global private cloud with 120+ data centers.

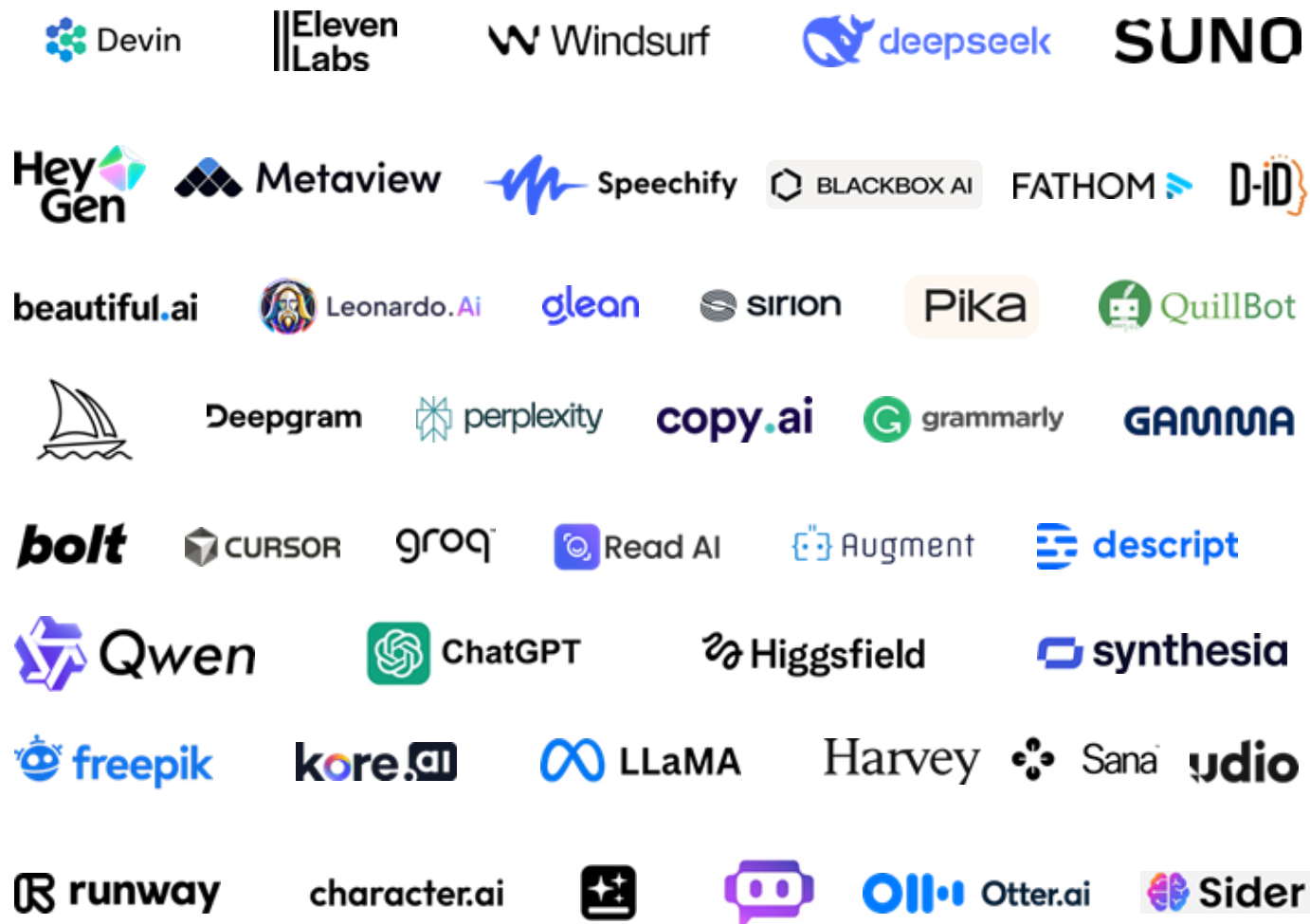
The Outcome: Optimized low-latency routing directly to AI destinations (ChatGPT, Copilot, Gemini, Claude).

The Value: Eliminates the security-versus-speed trade-off.



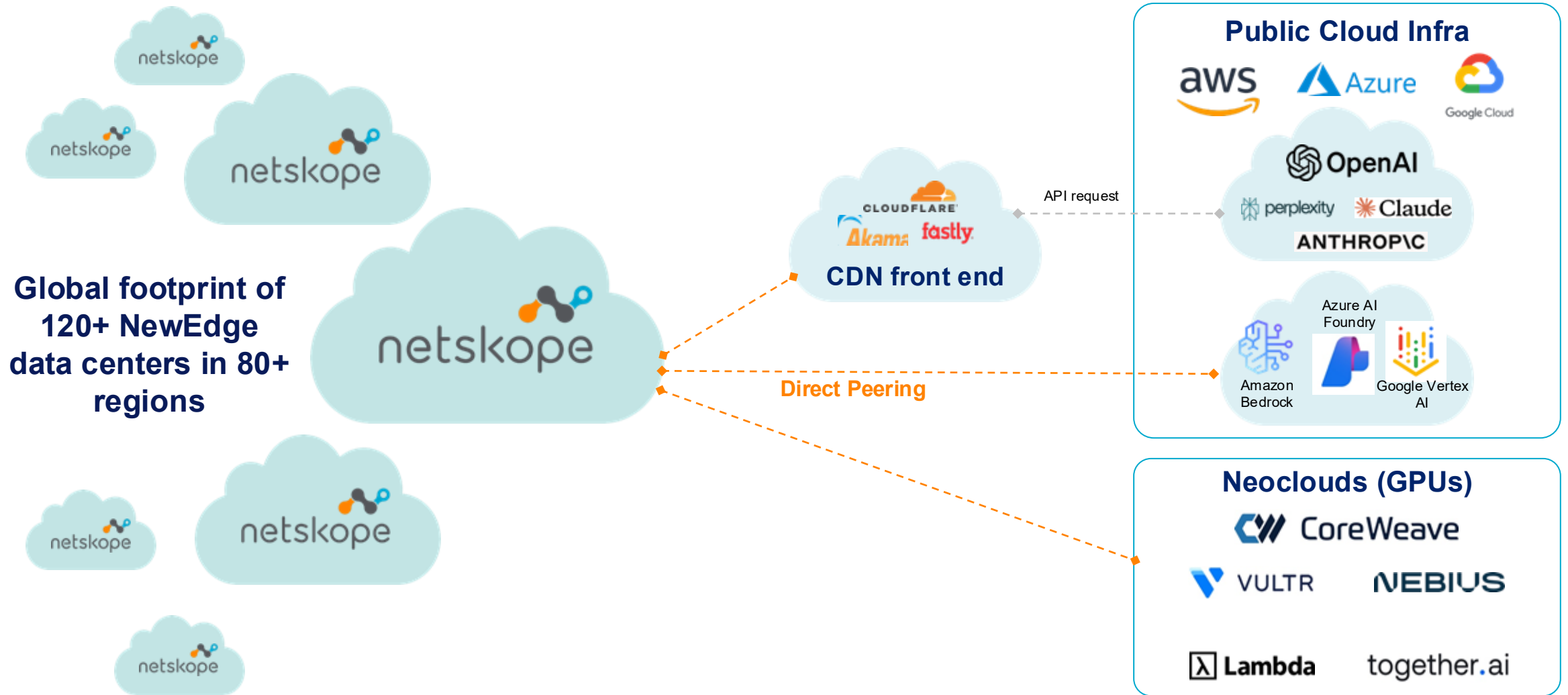
Extensive Peering Makes Netskope NewEdge the Fast Path for Secure AI

Allows enterprises to accelerate
AI adoption, while ensuring
security over their traffic and
sensitive data



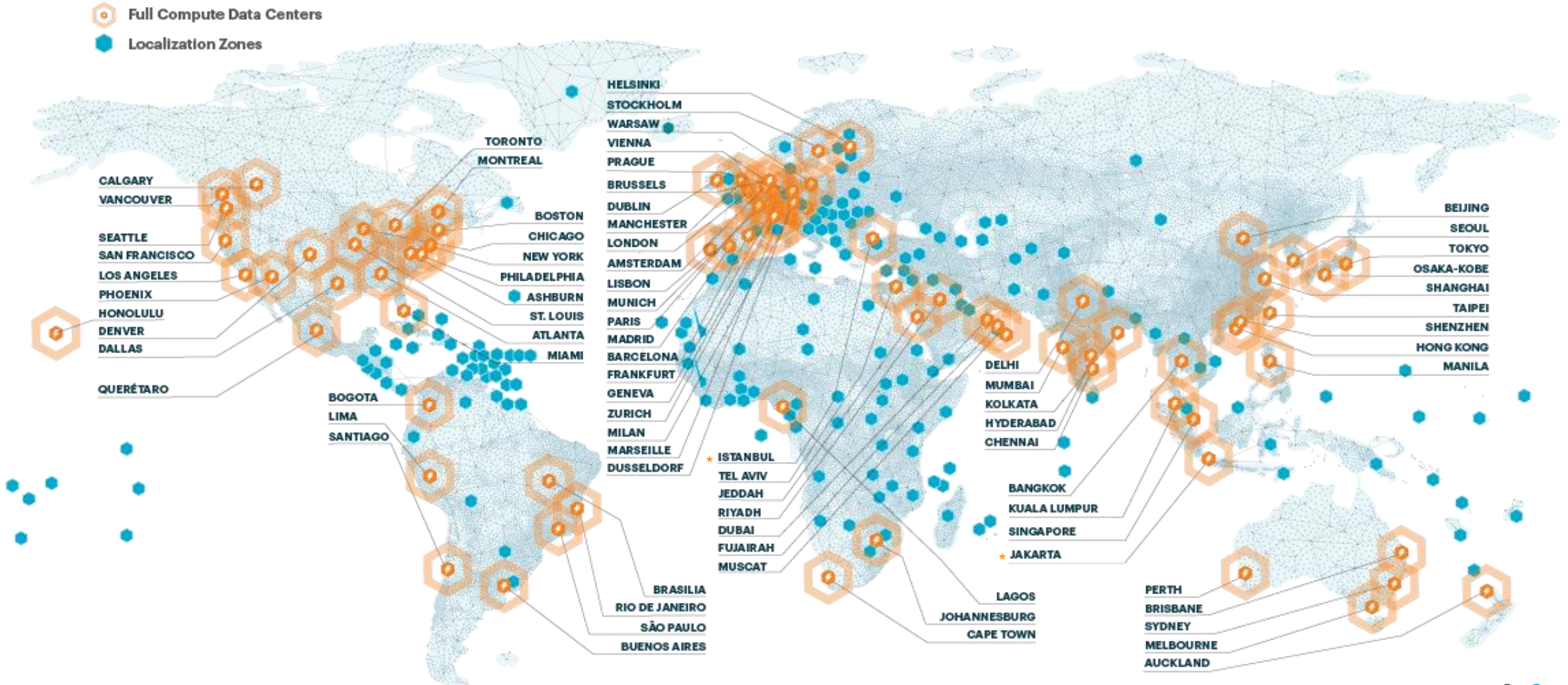
Netskope NewEdge AI Fast Path Ensures Security without Trade-offs

Extensive peering for lowest latency and intelligent routing ensures superior AI performance



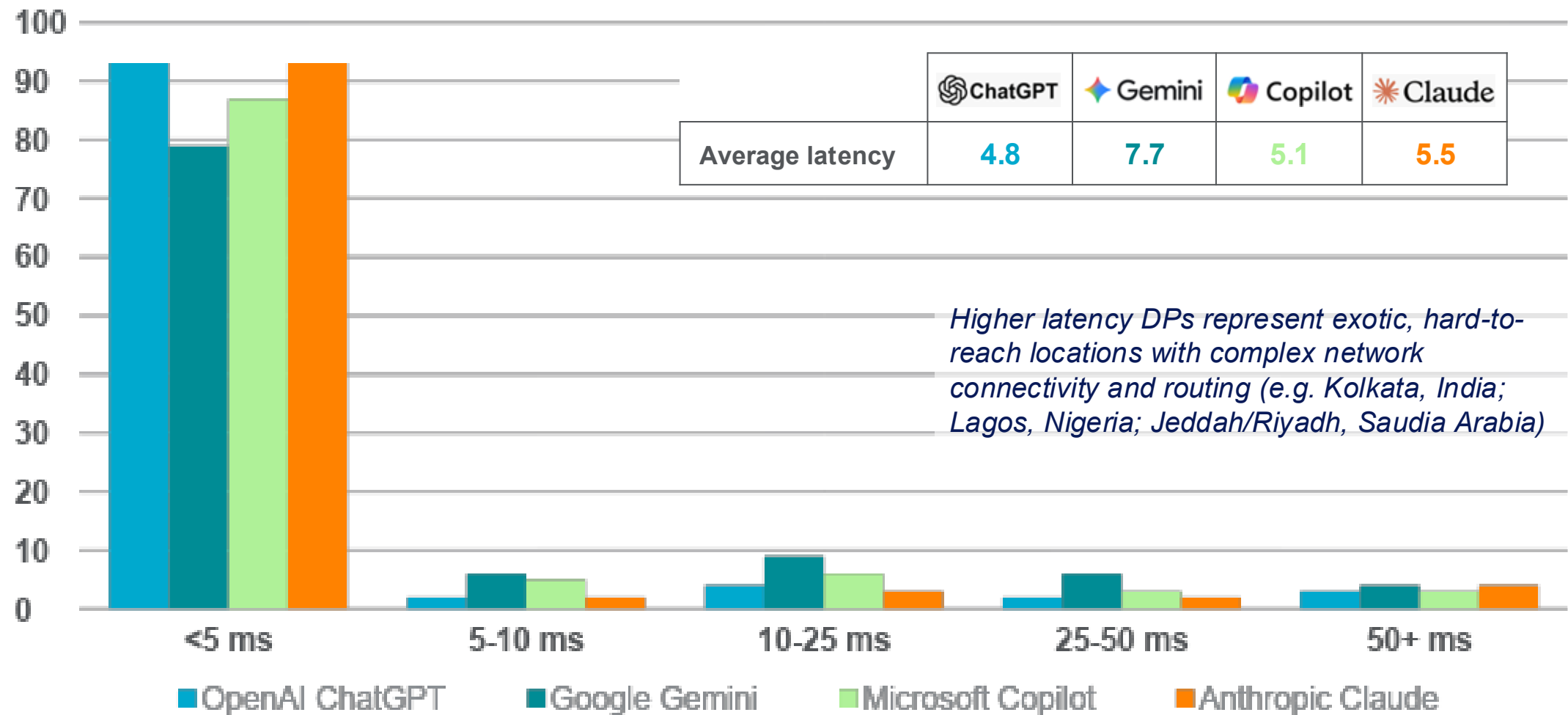
Netskope's World-class NewEdge Global Coverage Today

Addressing 220+ countries/territories with more full compute/service locations (80+) than any other SASE vendor



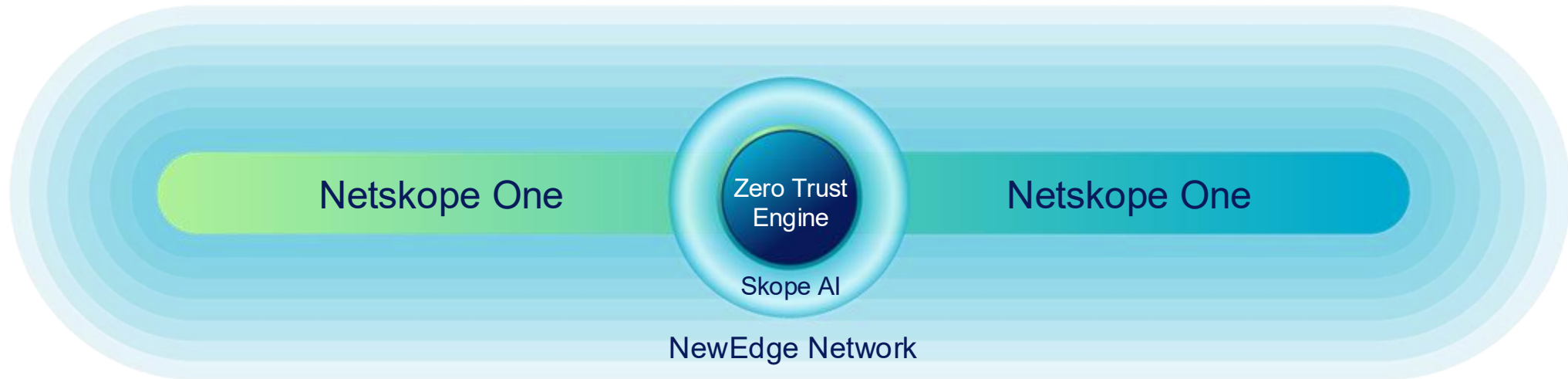
By the Numbers: Power of Netskope's NewEdge AI Fast Path

~90% of Netskope's NewEdge global data centers <5 milliseconds (ms) away from top AI destinations



Netskope One

Solve your biggest use cases without compromising security or performance



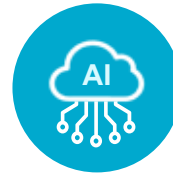
Simplify and
consolidate
infrastructure



Secure and
accelerate
web and SaaS



Evolve remote
access beyond
VPN



Enable fast
and secure
AI usage



Identify and
protect data
everywhere



Transform the
branch network



Thank You